Manchester-China Forum is delighted to be able to present this document detailing the tremendous array of investment opportunities in Greater Manchester.

The Forum is a business-led initiative aimed at increasing Greater Manchester’s commercial connectivity with China. The forum is led by the following companies:

The Forum would like to thank Addleshaw Goddard and Deloitte for their kind support and advice with the production of the Investment Portfolio.

Photography courtesy of:
Becky Lane
Rick Grange
Ben Page
TfGM

Third Edition

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FOREWORD

It gives me great pleasure to introduce the Manchester Investment Portfolio at a time when links between the city and The People's Republic of China have never been stronger.

Since the establishment of the Manchester-China Forum in 2013, we have seen the launch of direct services between Manchester and both Hong Kong and Beijing. The latter was announced during an historic visit to the city by His Excellency Xi Jinping, which was a hugely significant moment in terms of relations between Manchester and China.

It is approaching four years since we formed a joint-venture with the Beijing Construction and Engineering Group to deliver the £800m Airport City development and the partnership has proven to be a platform for further collaboration. Since the initial agreement, BCEG's presence in the city has grown substantially, with the group having also invested in a further two major regeneration projects in the city region.

This is just one example of how economic links between Manchester and China are strengthening but there is clear potential to build on this work in the future, be it through growing exports, trade or tourism flows between the two locations.

I look forward to seeing further long-term, sustainable relationships being formed between Manchester and China in the years to come.

David Percival
Chairman
Manchester-China Forum & Managing Director
Deloitte China
investinmanchester.cn

I'm delighted to introduce the latest edition of the Manchester Investment Portfolio. The 'Manchester-China landscape' has significantly developed since the launch of the Forum in 2013. As the newly appointed Chairman of the Manchester-China Forum Board I hope to oversee many more changes in years to come.

With flights to Hong Kong daily from December 2017 and a successful first year of the direct flight to Beijing, Manchester has never been more connected to China. Additionally, as this Investment Portfolio shows, Manchester has more to offer China than ever before.

This document is the perfect showcase for Manchester and includes many of the previous successes of collaboration with China across a range of sectors. Mobike's decision in 2017 to launch in Manchester, its first city outside of Asia, is a prime example of a Chinese firm recognising Manchester's openness to China and its strive to become a more innovative, digital and green city.

I will obviously have a bias but Manchester truly is a great place to invest. This, coupled with the unique support of the Manchester-China Forum, makes it perfect for Chinese firms looking to the UK.

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Chairman
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This guide presents information on Manchester, a city that has cemented its place as a leading European business location. It outlines major development opportunities, including those in the planning stages and investment ready opportunities, as well as detailing our world-class talent, and internationally renowned industry strengths.

Manchester is a city of opportunity; its central location means it's well connected, not only to London and the rest of the UK, but to the world. Manchester Airport is the largest regional airport in the UK with direct flights to over 200 destinations including China, which is more than any other UK airport.

It is a city of collaborations, with academic institutions working with the city's public authorities and businesses to drive forward a powerhouse economy. This has led to an environment that breeds innovation, something which can be seen throughout the city's history, from splitting the atom, to the recent isolation of graphene.

Manchester boasts a long relationship with China with trading relations spanning more than 150 years. It enjoys one of the earliest formed civic links with Wuhan which was established in 1986 and in 2015 it celebrated its 30th anniversary. This relationship continues to evolve and strengthen.

The city has further demonstrated its commitment to China by forming the Manchester China Forum. This is a business-led initiative which looks to increase sustainable commercial connectivity with China, and strengthening relationships between Manchester and China.

We look forward to welcoming you to Manchester.

Rhys Whalley
Executive Director
Manchester-China Forum
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WHY MANCHESTER?

The original business city
Manchester was the world’s first modern industrial city, and today its economy is large and diverse, offering businesses a deep pool of potential clients. The second largest economy in Great Britain, Manchester has the largest regional financial and professional services industry in the UK, a thriving creative, digital and tech sector and the largest clinical academic campus in Europe. It is also home to the largest commercial property market outside London, the largest Private Equity community, and is set to become one of the world’s top 20 digital cities by 2020.

A cost-effective city
Today, Manchester is rated as Europe’s top city for business competitiveness. The cost of running a business in Manchester is as much as 40% cheaper than in London. Salaries are also typically 30-40% less than London and the cost of buying or leasing office space is also significantly lower. Together this makes Manchester the ideal place to establish and grow a UK presence.

A well-connected city
Manchester has outstanding transport links. It is home to the UK’s largest regional international airport, which serves more cities than Heathrow, flying to over 200 destinations. With three trains to London every hour, and a journey time of just over two hours, connecting to the capital is also easy, making Manchester the ideal location for a European HQ.

The city is centrally located, meaning that 60% of all UK consumers live within a two hour drive of Manchester.
Manchester has the largest commuter area of any conurbation in the UK outside of London, with a workforce of 7.2 million people living within 50 miles of the city centre.

An entertaining city
Manchester has more theatres than any other regional city in England, as well as a rich football heritage with both Manchester City and Manchester United based here.

A cooperative city
Greater Manchester is made up of 10 local authorities – Bolton, Bury, Manchester, Oldham, Rochdale, Salford, Stockport, Tameside, Trafford and Wigan. They all work together through the Greater Manchester Combined Authority (GMCA), the first public authority of its kind in England.

At a glance

Accessible
Manchester has a great central location in the UK.

Low risk
The cost of running a business in Manchester is as much as 40% cheaper than in London.

Workforce
33,200 new graduates a year (383,500 within 1 hour).

Infrastructure
Manchester is the UK’s premier multi-modal transport hub. Home to the UK’s largest regional airport, the Manchester Ship Canal (which links the city to the port of Liverpool) and excellent road and rail links.

Business
Manchester is home to a successful mix of large multi-nationals and smaller firms, many working as part of a bigger supply chain.

Sector skills
Specialisms include life sciences, 2D materials, ICT and energy and the environment.

Welcoming
Manchester is one of Europe’s most cosmopolitan cities, attracting both visitors and investors alike, and was voted most popular provincial city last year.
MANCHESTER

A region with a rich history of innovation that has produced 25 Nobel laureates. It is a city with a true pioneering spirit, a place of ambition and investment, where the commercial, cultural and creative sectors thrive.

From the birth of the Industrial Revolution, to the first modern computer and the isolation of graphene, the city is constantly innovating. Here is a selection of some of the city's unique and remarkable achievements.

Frederick Royce met Charles Rolls and set up the famous company Rolls Royce which still bears their names.

If you have any further enquiries, please contact: invest@manchesterchinaforum.com

"WHAT MANCHESTER DOES TODAY - THE WORLD DOES TOMORROW."
Benjamin Disraeli, Former British Prime Minister
Manchester is at the heart of the Northern Powerhouse. The Northern Powerhouse is a cluster of cities in the North of England that generates 20% of the UK’s Gross Domestic Product. Together they form a ‘super’ economy of almost £300 billion, similar in size to that of London. It includes Manchester, Leeds, Liverpool, Sheffield and Newcastle, all of which are close to each other, creating one of the largest urban economies in the world, bigger than the individual economies of Taiwan, Sweden and Denmark.

The strategy behind the Northern Powerhouse is to better integrate these economies, through improving transport connectivity between, and within, these cities, towns and their ports. By improving transport links and embarking on common economic strategies, the Northern Powerhouse will drive economic growth across the North at a faster rate. This means that cities such as Manchester, which is currently experiencing strong economic growth of over 5%, have the potential to experience exponential growth rather than organic growth.

Home to over 15 million people – more than Tokyo, New York or London – the Northern Powerhouse provides access to one of the largest workforces in Europe. The skills of those within the region are in high demand globally and the majority of the talent pool is located within a 45 minute commute of Manchester. This will give the 500,000 businesses that are based in the North, a significant competitive advantage, particularly as operational costs are up to 40% less than London.

Within these businesses there are strengths in areas such as financial and business services, digital and technology. The Northern Powerhouse also has significant expertise in energy, life sciences, healthcare, advanced manufacturing and logistics. The region also has international specialisms in advanced materials, nuclear energy, automotive, manufacturing, pharmaceuticals, diagnostics, oncology and medical technology. Better connected, these clusters will increase in global significance, leading to strong investment and world-class research opportunities at the universities within the North, such as the University of Manchester which is ranked in the world’s top 35. There are 40 universities across the North, which provide access to both world-class research and talent with over 522,000 undergraduates and 179,000 graduates per annum, making it one of Europe’s most populated student areas.

These benefits are just one of the many reasons why innovative global companies choose to base themselves in the region. Manchester alone is home to over 2,000 foreign owned businesses including Chinese companies such as Bank of China, Todaytec and BCEG whose investment has already supported the £800 million development of Airport City Manchester.

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The strategy behind the Northern Powerhouse presents £24 billion worth of projects that are available for investment. These cover a spectrum of industries from housing to energy and science to shipping, creating a number of exciting opportunities for Chinese businesses.

Manchester has a unique place in the world as a city that has driven global change. From the days of the industrial revolution through to more recent innovations in science such as the isolation of graphene and the first bionic eye implant in a patient; Manchester is a city that continues to pioneer.

Today, the region’s future vision is no less ambitious and it is focused on growth, reform and providing an environment in which businesses and residents can thrive. One such example is the region’s ground-breaking devolution agreement with the UK Government which saw Manchester become the first place in the UK to gain governance over its economy. This historic devolution agreement means that the region has significant powers and responsibilities over its transport, housing, planning, business support, skills and training and science and innovation.

These powers will enable:

- £22 billion of public spending to the conurbation;
- Establishment of a £300 million Housing Investment Fund to create 220,000 homes over the next 20 years;
- Control of £6 billion NHS budget which is a landmark move in UK health and social care policy;
- Extensive investment in local transport infrastructure;
- 100,000 new jobs to be created in city region;
- Significant investment into science – Sir Henry Royce Institute for Materials Research and Innovation, the Graphene Engineering Innovation Centre and Square Kilometre Array at Jodrell Bank;
- £45 million life sciences investment fund to support life sciences businesses in Greater Manchester and Alderley Park.

These projects will also offer strong co-investment opportunities particularly around housing, transport and innovation within science and health care.
In recent years there has been significant investment into Manchester from China, and there are now 86 Chinese-owned companies operating across Manchester. These include the Bank of China, Beijing Construction Engineering Group (BCEG), Chint, Huawei Technologies and the state-owned Chongqing Machinery & Electric Co. (COME)/Precision Technologies Group.

BCEG announced a joint venture with Manchester Airports Group (MAG) to develop the £800 million Airport City at Manchester. BCEG’s managing director, Xing Yan, said: “To be included in such an interesting and unique development is a real honour. We see our involvement in Airport City Manchester as an extension of the memorandum of understanding between China and the UK, where we have been looking to further explore joint infrastructure opportunities for some time.”

More recent investments into the city include the launch of the Mobike shared bicycle scheme and Far East Consortium investment into the £1bn Northern Gateway Project.

Manchester recognises the importance of China and has prioritised developing new links by establishing the Manchester-China Forum. This is a unique approach taken to further UK-China relations and is fully supported by the former Chancellor of the Exchequer, George Osborne MP.

The Forum was launched by the UK’s finance minister in April 2013, in Manchester, London and Beijing, receiving acclaim as a highly innovative and now successful initiative.

The Forum is directed by a Board chaired by Charlie Cornish, chief executive of Manchester Airports Group, led by executive director, Rhys Whalley, and non-executive director, Lord Wei of Shoreditch, an influential advisor to the UK Government and the highest ranking Parliamentarian of Asian origin in Europe.

Board members include chief officers of the region’s most influential companies such as Deloitte, Manchester City Football Club and BCEG, plus key public officials.

Working closely with a number of key partners, the Forum’s objectives are to increase Manchester’s connectivity with China and to facilitate a business climate that enables companies in Manchester to develop further relationships with China. Manchester has also established excellent working relationships with Chinese cities, such as Wuhan, which sistered with Manchester in 1986.

This approach has strengthened the region’s relationship with China and has resulted in increased commercial activity, the launch of direct routes to Beijing and Hong Kong, and President Xi Jinping’s visit to Manchester.
A HISTORIC VISIT

The Manchester-China relationship was further deepened in October 2015 when President Xi Jinping visited Manchester, marking an unprecedented period in cooperation between the two nations.

This is the first time a Chinese President has visited a city outside of London reflecting the growing links between the region and China and the increasing potential of the Northern Powerhouse as an engine of growth.

President Xi’s visit to the city heralded the announcement of a number of significant developments between China and Manchester. These included:

- The creation of the £130m China Cluster at Airport City which will create a commercial base for Chinese businesses arriving in the UK;
- BCEG’s investment in the Middlewood Locks regeneration project;
- The launch of a direct Manchester to Beijing route – the first outside London.

President Xi’s itinerary

- Arrival at Manchester Airport from London
- Tour of the National Graphene Institute at The University of Manchester
- Witnessing Sun Jihai being inducted into the Hall of Fame at the National Football Museum
- Training match at Manchester City Football Academy
- Civic lunch reception at Manchester Town Hall
- Tour of Airport City
- Departed from Manchester Airport

CONNECTED TO CHINA

Manchester is a well-connected city with flights to over 200 destinations worldwide. The region offers connectivity to China and the latest route from Manchester to Beijing was unveiled by President Xi Jinping during his State Visit. The route, which launched in June 2016 and operates four times a week, is a significant milestone for the region with Manchester being the only UK airport outside of London to offer direct scheduled flights to mainland China.

Hainan Airlines’ decision to operate out of Manchester Airport, the gateway to the Northern Powerhouse, is recognition of the scale of growing traffic and collaboration between the two regions.

Over 100,000 people fly from the North to mainland China annually and the route will be a huge boost to businesses, students and tourists looking for a more convenient connection between Beijing and the north of England.

Cathay Pacific also operates a non-stop flight from Manchester to Hong Kong, which has been running since December 2014. These two routes make Manchester extremely well-connected for Chinese and Hong Kong travel.
Manchester’s Chinatown is currently the 2nd largest Chinatown in the UK and 3rd largest in Europe. For many years the Chinese community has played an important role in the economic and cultural life of Manchester. The city also has a longstanding and thriving Chinese business community, which is particularly active in central Manchester.

In recognition of the city’s Chinese community, the Consulate General for the People’s Republic of China was established in Manchester during the 1980s. It provides a range of consular, social and educational support services and is one of the largest of the consular representations in Manchester.

As well as the Consulate General, and the services provided by Manchester agencies and their partners such as DIT and the China Britain Business Council, many other groups, associations and services have developed to provide support specific to the Chinese business community.

These include:

**Centre for Chinese Contemporary Art (formerly Chinese Arts Centre)**
A popular centre for Chinese contemporary art, with an excellent record of staging first exhibitions by artists who often go on to achieve international acclaim. The centre provides an innovative programme of exhibitions, residencies, engagement projects, festivals, symposia and events.

**Chinese Students and Scholars Association of Manchester**
Established in 1982, the Association provides a focal point for social activities for Chinese students across all of Manchester’s universities. It is affiliated to CSSA UK and based in the Chinese Embassy, which also subsidises its activities. Its work includes exchange programmes, and advice on business and entrepreneurship.

**The Confucius Institute**
Based at The University of Manchester, its aim is to promote Chinese language and culture to the local community. It is linked to ten other Confucius centres around the UK. As well as providing evening language classes and outreach programmes to local schools, it also provides sponsorship for Chinese cultural events.

**The Federation of Chinese Associations of Manchester (FCAM)**
An umbrella body for a range of Chinese community associations across Manchester. The group works to promote integration between Chinese and local communities, encourage understanding and appreciation of Chinese education and culture, and provide links to Chinese businesses in Manchester and China. It is the lead for organisation of key events in the Chinese calendar in Manchester including National Day, the Mid Autumn Festival and Chinese New Year.

**Lee Kai Hung Foundation**
A charity which provides scholarships for Chinese students to study in the UK, as well as a range of other services for Chinese students in the city.

**Manchester China Town Community Group**
This group was set up with support from Manchester City Council and brings together businesses situated within China Town. Its main aim is to improve the immediate environment around China Town, with a view to enhancing the area as a key city centre destination.

**Manchester Chinese Centre**
Established in 2005, the centre provides a range of services including English tuition, art and dance classes, sports sessions and adult education. The Centre has led a number of projects including the establishment of the Chinese community archive.

**SuMan Education International**
Established in 1993, this specialised educational organisation helps representatives from Chinese educational institutions and organisations to visit Manchester. It provides services to Chinese and British universities for joint training programmes, and help to Chinese students who wish to study abroad.

**UK Young Chinese Entrepreneurs Association (UKYCE)**
This is a Manchester-based association of young Chinese entrepreneurs, started by a group of like-minded business professionals in 2011. UKYCE runs information sessions for businesses and students on issues such as the UK business culture, starting a business, and visa requirements.

**Wai Yin**
Provides a range of employment, education and community services for Manchester’s Chinese community as well as Somali, Pakistani, Bangladeshi and Indian residents. These include training and employment, parenting support, mental health services, and support for older people.

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**Key assets**

- **Population**
  - A third of the North of England’s Chinese population live in Manchester.

- **Students**
  - There has been a 45% increase in the number of Chinese students studying in Manchester over the last five years.

- **Activities**
  - Over a dozen groups are active across the city, covering the arts and culture as well as business and education.
SUPPORTIVE CITY

The Manchester China Forum and MIDAS, Manchester’s inward investment agency, provide a one-stop shop for all potential Chinese investors, offering help and advice for companies wishing to invest or locate in the area.

Companies investing in Manchester and the wider region can access a number of funds and incentive schemes, as well as those offered by the UK government.

MIDAS
www.investinmanchester.com

MIDAS is the award-winning inward investment agency which has helped hundreds of businesses to locate and expand in Greater Manchester. As well as promoting the business benefits of Manchester to a global audience, MIDAS provides free and confidential advice to potential investors, and supports foreign-owned companies which have moved to the region. MIDAS has a reputation for understanding diverse business needs and helping to remove any barriers to companies looking to expand or relocate into Manchester.

Working in partnership with the ten local authorities, MIDAS provides services such as relocation support, assistance in finding property solutions and advice on recruitment and training.

MIDAS is part of the Growth Company which supports the growth and prosperity of Greater Manchester. The Growth Company provides services that will raise Manchester’s profile, attract investment, help generate new business, support existing businesses to grow, and provide individuals with new skills and employment opportunities.

China-Britain Business Council (CBBC)
www.cbbc.org

CBBC helps UK companies grow and develop their business in China. It has ten UK offices, including one in Manchester, and 13 offices at key locations across China.

A partner of UK Trade & Investment (UKTI), the Council also delivers their business-to-business services in China. The Council delivers a range of practical services, including: advice and consultancy, market research, event management, an overseas market introduction service, trade missions and exhibitions, and setting up rep offices.

Department for International Trade (DIT)
www.gov.uk/government/organisations/department-for-international-trade

DIT works to encourage overseas companies to look to the UK as their global partner of choice. It has a co-ordination role across government to establish a more systematic approach to relationships with companies which are the most economically significant investors and exporters.

Greater Manchester Chamber of Commerce
www.gmchamber.co.uk

Greater Manchester Chamber (GMCC) is the largest Chamber of Commerce in the UK with over 4,500 members. It offers business advice, opinion, news and expertise in Greater Manchester and further afield.

GMCC is one of 52 Chambers of Commerce across the UK who are accredited by British Chambers of Commerce. It uses its influence with local and central government to lobby on behalf of its members as the voice of the Greater Manchester business community.

HELLO Manchester
www.investinmanchester.com/hello-manchester

HELLO Manchester is a service that offers free or discounted office space, professional services, as well as preferential hotel and restaurant rates to overseas investors.

Businesses can take advantage of free and discounted desk space in fully serviced accommodation in key locations across Greater Manchester for up to six months. The HELLO Manchester scheme comes with a full package of free business support from MIDAS and the Growth Company.

The Growth Company
www.growthco.uk

The Growth Company is a not-for-profit economic development agency that generates growth in the country’s economy by creating jobs, and improving lives. It offers a wealth of services that support the growth and prosperity of Greater Manchester.

Its services are designed to support businesses of all sizes; from start-ups and scale-ups to SMEs and multinationals. Businesses located here can benefit from a wide range of support that the Growth Company offers, from expert one-to-one business support, events, commercial training, organisational development, financial guidance, funding and much more.

GM Fund
Greater Manchester (GM) has created a revolutionary new way of investing in its future. The local authorities that make up the GM region have made up to £100 million available to businesses as short-term loans, available in exchange for an equity stake in new projects which create jobs and further boost the region’s economy.

If you have any further enquiries, please contact: invest@manchesterchinaforum.com
MANCHESTER
CITY OF SCIENCE

It's this legacy of innovation which led to the city being recognised as European City of Science 2016. Manchester is the first UK city to receive this accolade and the first British city to host the EuroScience Open Forum (ESOF). ESOF, Europe's largest interdisciplinary science meeting, took place on 23 – 27 July 2016. The conference brought together over 4,500 leading thinkers, innovators, policy makers, journalists and educators from more than 90 countries. The conference was attended representatives from the Chinese Academy of Sciences University of International Business And Economics, Peking University and Tsinghua University who came to discuss current and future breakthroughs in contemporary science and how these advances can be applied to industry.

Alongside ESOF 'Science in the City' festival took to the streets of Manchester. The community of Manchester and beyond worked together to bring the city alive with science. The festival provided the opportunity for people to get involved in with an array of experiences from pop-up installations challenging society's view of food to the science of ageing in the age of the selfie. Many of the city's museums and galleries hosted special exhibitions during ESOF, such as Climate Control at the Manchester Museum and a world-exclusive show at the Museum of Science and Industry, which will told the story of graphene.

The European City of Science designation is much more than these activities; it has provided the city with the opportunity to showcase Manchester's ground-breaking science and cutting-edge industry to a global audience. The legacy will extend beyond 2016 helping the city to continue to attract the brightest minds and ambitious businesses.

Find out more by visiting www.manchestersciencecity.com

For more than 200 years Manchester has been putting British innovation firmly on the map. It is the birthplace of the industrial revolution and where Charles Rolls met Henry Royce before creating the prolific Rolls Royce. It's where Ernest Rutherford first split the atom and where John Dalton developed the modern atomic theory.
Manchester is one of Europe’s most exciting cities, with superb entertainment, great shopping, excellent bars, restaurants and world-class sport.

**Eating Out**
Manchester has a host of award-winning places to eat, with over 30 international cuisines to choose from. China Town has some excellent restaurants serving contemporary and traditional Chinese cuisine.

Fine dining is available at Aumby, The French and Manchester House in Spinningfields, while celebrity chefs Jamie Oliver and James Martin both have restaurants in the city.

**Shopping**
Manchester’s shopping options are endless, from the designer boutiques of King Street, to high street chains and the independent boutiques of the Northern Quarter. Harvey Nichols, Selfridges, Vivienne Westwood, Armani, Zara and French Connection are just some of the stores based in the city centre.

**Culture**
Manchester has a rich and diverse cultural scene, with a calendar of festivals and events including the biennial Manchester International Festival, with original, premiere performances across all the arts.

There are a number of world-class museums and galleries too, including the Museum of Science and Industry, Manchester Art Gallery and the National Football Museum.

Theatregoers have a wide choice, with West End and Broadway productions, musicals, ballet and everything from Shakespeare to plays by new local writers being performed at theatres across the city.

Manchester’s music scene is world famous. The city is home to greats such as the Bee Gees, The Smiths, Oasis, Take That and many more. There is a variety of live music venues, from the small and intimate to the Manchester Arena, which hosts big name international artists. The Bridgewater Hall, home to the Hallé Orchestra and the BBC Philharmonic, is the venue of choice for classical and jazz fans.

**Nightlife**
Manchester’s nightlife is legendary, whether you’re looking for a traditional British pub, cocktail bar or nightclub. There are also a number of casinos in the city centre including the Las Vegas style Manchester235 and the Grosvenor, in the heart of Chinatown.

**What’s new?**
There’s always something new to discover in Manchester. Here are just a few things that are happening:

**The Principal Manchester**
The Grade-II listed The Principal Manchester has undergone a £25 million refurbishment. The upgrade includes the Refuge by Volta restaurant and the remodelling the largest hotel ballroom in the region.

**GRUB Manchester**
For the first time in 30 years the historic Mayfield site in the city centre is open to the public as a unique street-food destination. Anchored by GRUB Manchester – the weekly street-food fair – has a changing roster of six of the city’s and country’s best street-food traders along with craft beers created by Manchester’s Runaway Brewery.

**The Crystal Maze Experience**
Based on the popular TV show, The Crystal Maze Experience, provides the ultimate team challenge. Guests can test their skills, mental and physical abilities across four zones – Aztec, Industrial, Futuristic and Medieval – to earn Crystals. The more Crystals earned, the more time guests get in the final challenge – The Crystal Dome!

**Manchester Water Taxis (WAXI)**
Experience Greater Manchester by Water Taxi. WAXIs provide a unique transportation experience along the region’s waterways. Arrive at a Manchester United match in style or enjoy a relaxed start to a VIP shopping trip to the intu Trafford Centre.
SMART CITY

Manchester is very much a city of the future and is well placed to lead the smart city revolution. The city is the test-bed for a number of smart cities projects that will help the UK to be a world-leader in the adoption of smart city and Internet of Things technologies and enable the replication of these solutions across the world.

Manchester is home to the UK's IoT smart cities demonstrator, CityVerve. This ambitious project positions Manchester at the forefront of IoT technologies by creating a blueprint for smart cities globally.

CityVerve enables IoT testing at scale, providing a replicable model for other cities in the UK and beyond. It is not only about technology; it's about people. This is why every aspect of CityVerve, from transport right through to healthcare, will be designed not only for, but with citizens; involving them in its creation.

Manchester Science Park, which is located on Corridor Manchester – the city’s innovation district – is the HQ for CityVerve. It is also home to Mi-IDEA which is Manchester Science Partnerships (MSP) and Cisco’s incubator focused on IoT, smart city and digital health technologies. It delivers an open innovation programme for start-ups and small and medium-sized businesses to develop and test new solutions on the demonstrator platform.

CityVerve is being delivered by an exciting consortium of 21 organisations – including Manchester City Council, MSP, the University of Manchester, Cisco, BT and other tech players. The project is also backed by government and Innovate UK.

Through CityVerve, Manchester Metropolitan University (Man Met) is trialling new technologies to provide solutions to some of the leading challenges for cities in the future. Their work encompasses how technology can be used to provide opportunities for older people, plan environmentally friendly journeys or how energy can be used more efficiently in buildings.

Manchester Met’s Professor Liangxiu Han, who specialises in data analysis, has successfully contributed to over 12 projects in UK and China. Professor Han obtained her Associate Professorship from Shanghai Senior Professional and Technical Occupation Appraisal Committee in 2004.

In addition Manchester is also working with China on smart city development and it is one of 15 European cities that have been chosen to collaborate with China.

All four universities in Greater Manchester are currently engaged in projects designed to find smart and sustainable solutions to urban issues, many with an international element.

The University of Salford and researchers in the University's unique Energy Hub are working on issues around energy use behaviours, energy demand reduction and the generation of clean and renewable energy sources.

A long-term initiative is the Urban Retrofit 2050 Project, which looks at the challenges faced by urban policymakers when it comes to developing more sustainable ways of generating and using energy and resources, and then incorporating them into the existing built environment, and the lives of the people who live within it.

The University of Manchester is working with a number of partners to develop smart city technology that can be used in developed and developing cities. It is one of only two UK institutions to be awarded Siemens global ambassador status in recognition of their wide-ranging research collaborations and work training the next generation who will develop the cities of the future. In addition to this its EcoCities initiative launched Manchester’s first integrated climate change adaptation strategy, based on leading research and extensive stakeholder engagement, and funded by industry.

Man Met is also working with the Guangdong Academy of Social Sciences (GDAS), the second largest social science institute in China, to help cut carbon emissions in the province.

At the University of Bolton, academics are carrying out research into renewable energy generation, and the University also has a research group investigating issues including regeneration and sustainable communities, plus advanced materials that can be used in sustainable buildings. In September 2017, the university opened its centre for motor sport engineering which will focus on electric engines.

If you have any further enquiries, please contact: invest@manchesterchinaforum.com
MODERN MANCHESTER

Manchester was the world’s first industrial city and the birthplace of the industrial revolution. Now, over 200 years on, Manchester is reshaping itself. Digital, well-connected and innovative, the city is at the forefront of a raft of new, 21st century industries creating the services and the products that modern cities need.

Partnerships are an important part of modern Manchester and many organisations have worked together to create a shared vision for the city. The Council, the universities, bodies such as MIDAS, and the business community all understand that shaping a city requires strong links between the public and private sector.

Over the last 20 years, the city has invested heavily in its infrastructure. The shape and structure of the city has changed to meet new ways of living and working and there has been huge investment in regenerating areas of the city centre such as Ancoats and Castlefield.

The city’s skyline is now dotted with modern buildings with designs which are both ground-breaking and sustainable, while its transport infrastructure has been transformed with the successful and expanding Metrolink tram network.

New partnerships are also delivering innovative solutions to the city’s energy needs, including a district heating system for the city centre and new geothermal power.

The city excels at digital technologies, with a flourishing and creative digital sector, backed-up by high speed broadband connectivity. Add in its Science Parks, and ground-breaking developments such as MediaCityUK, The Sharp Project and Citylabs, Manchester is well on its way to achieving its ambition of becoming a truly Smart City. This, coupled with its heritage in advanced manufacturing and innovation in advanced materials makes Manchester the ideal business location.

Manchester’s people are ambitious, too. The city has always celebrated its human, intellectual and cultural capital and today it is one of the few places in the UK that attracts and retains a growing graduate workforce.

They stay here because Manchester is a vibrant city, with a strong and successful economic base, where established blue chip companies work alongside new start-ups.
DOING BUSINESS IN MANCHESTER

A climate for innovation and investment
The UK Government and European Commission provide a range of grants and incentives to encourage innovation. These range from ‘Horizon 2020’, the flagship EU framework programme for Research and Innovation, which provides over 80 billion Euros of project funding over 7 years (2014 to 2020), to more specific UK grants, such as from the Technology Strategy Board. The UK excels in research, development and innovation, and the UK Government seeks to make the UK the best place in the world to run an innovative business or service. Generous UK incentives include R&D Expenditure Credits (RDEC) and Patent Box. RDEC has recently been extended to offer a net 9% ‘above the line’ credit for large companies (refunded for those without tax liabilities) and 25% for SMEs. The Patent Box regime enables companies to apply a lower rate of corporation tax (down to 10%) to profits earned after 1 April 2013 from its patented inventions and certain other innovations.

Getting the right business structure in place from the start will be key to success
Taking the time to understand the short and long term business objectives at the outset will help to ensure the most efficient and effective investment structure is established. There will be a number of factors to consider, including:
- Legal entity type (e.g. branch, subsidiary, partnership, joint venture)
- Capital structure (e.g. equity, debt)
- Repatriation strategy (e.g. dividends, repayment of debt, intercompany charges)
- Tax implications (e.g. UK corporate tax, VAT, employment taxes, availability of tax incentives and grants)
- Securing and managing talent (e.g. local hires vs. expats, employment contracts, labour laws, immigration)
- Ongoing compliance obligations (e.g. from an accounting, tax, and legal perspective)

All businesses entering the UK must be registered with the Registrar of Companies. The registration application must be submitted with various documents including a memorandum of association and the articles of association.

Understanding responsibilities as a UK employer
Building a team in the UK will most likely result in a combination of employing expatriate employees from China, and locally hired employees in the UK. This brings with it a number of responsibilities and obligations:
- As an employer in the UK, companies are required to operate a strict payroll system for their local and expatriate employees.
- Both expatriate employees and the company must understand the differences in personal tax systems between the UK and China to ensure compliance.
- Businesses must adhere to immigration restrictions in the UK. The rules are subject to frequent changes and it is important to determine the correct rules applicable at the time to a particular individual or company.
- The UK and European business environment is contextualised by regulatory obligations, market drivers and stakeholder expectations regarding business responsibility. This extends beyond the financial management of companies and includes a range of social and environmental factors too.

Helping Chinese companies to succeed
Further information on the range of considerations pertinent to Chinese companies doing business in the UK can be found in the “Chinese Enterprises Investment Guide to the UK” produced by China’s National Development and Reform Commission with the support of the British Embassy in Beijing and Manchester-China Forum Founding Partner, Deloitte. Chinese Enterprises Investment Guide to the UK
It is strongly recommended that businesses seek professional, legal and financial advice when planning and establishing their UK presence. The Deloitte UK China Services Group has a long and successful history of supporting Chinese organisations to embark on landmark, and challenging, projects. Its market-leading ‘one-stop’ advisory service is uniquely designed for Chinese companies setting up for the first time in the UK or expanding existing operations. Deloitte’s expansive global network draws together the expertise from multi-disciplinary teams to assist Chinese companies in all aspects of European cross-border investment in the UK and Europe.
EDUCATION

Independent Schools in Manchester
Manchester has some excellent schools, including both state-run and independent, a mixture of same sex or mixed schools, and those run on specific religious lines. For more information regarding schools and relocating please visit:
www.ofsted.gov.uk/schools

Manchester's Universities
All Greater Manchester universities are keen to establish sustainable long-term partnerships with higher education institutions, businesses and government organisations in China.

Manchester Metropolitan University
Manchester Met has an alumni network in China of more than 1,000 people. It has 25 years of collaboration with Hong Kong University, and has hosted a joint venture with the Sino-British College in Shanghai.
Manchester Met shares a number of joint initiatives with Wuhan University including exchange of researchers, joint research workshops and seminars and a one-term study exchange programme for their MBA students to study at the Business School. In addition to this, the university has strong business and research ties with Chinese organisations.
www.mmu.ac.uk/international/your-country/country/china

University of Salford
A large number of the University's courses are popular in China, particularly those in science and business.
www.salford.ac.uk/page/chinaoffice.
The University also has its own Mandarin website:
www.salforduniversity.cn

The University of Salford
The University has developed strong links with China's business community as well as public authorities and students. The University welcomes more international students than any other UK university.
Information for international students from China
www.manchester.ac.uk/study/international/country-specific-information/china-mainland.htm

Careers Service China Portal for graduates of any nationality wishing to work in China
www.careers.manchester.ac.uk/findjobs/where/overseas/china/

Manchester Business School, China International Centre, Shanghai
china.portals.mbs.ac.uk/en-us/home.aspx

Royal Northern College of Music
RNCM has long enjoyed strong links with China and attracts teachers and students from China each year.
RNCM has its own Mandarin language brochure:
www.rncm.ac.uk/study-here/international-students/country-specific-information/

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MANCHESTER OPEN FOR BUSINESS
Over the past 200 years Manchester has played a pivotal role in shaping the how the world does business. Since the Industrial Revolution the city has helped to realise atomic theory, the modern computer and graphene. Today, Manchester is an economic powerhouse with the fastest growing regional economy in the UK. It has developed a strong reputation as a competitive place to do business and Manchester is fast becoming a magnet for attracting global talent, and is the location of choice for savvy investors.
THE CITY’S PIONEERING WORK ON GRAPHENE COULD CHANGE THE WORLD AS RADICALLY AS THE INDUSTRIAL REVOLUTION DID AND WE’RE PROUD TO SAY THAT BOTH EVENTS WERE AND WILL BE SHAPED IN MANCHESTER.

ADVANCED MANUFACTURING

Manchester was the world’s first modern industrial city and the birthplace of The Industrial Revolution. The city continues to lead the way in all areas of Britain’s global industrial strength, with the label ‘Made in Manchester’ a byword for quality and innovation.

Advanced Materials are at the heart of the Advanced Manufacturing sector in Manchester. They are a key element to driving innovation in this field, and are supported by a number of research and collaboration initiatives throughout the city.

If you have any further enquiries, please contact: invest@manchesterchinaforum.com
Manchester's engineering and manufacturing expertise is well known, and is a huge bonus for companies looking to invest or relocate to the city. Manchester is home to many world-class companies, operating in a diverse range of sectors including aerospace, automotive, chemicals and advanced/2D materials.

Manchester's central location means that it is at the heart of the advanced manufacturing supply chain and businesses located here can access skilled workers from across the North West of England.

The Advanced Manufacturing sector is particularly strong, with companies such as Siemens, Hitachi, NXP Semiconductors, Thales, Ferrari Technologies, 2-D Tech and Nanoco Technologies established here. This has helped to produce a highly experienced local talent pool which is regularly boosted by graduates from Manchester’s four universities.

There is also a strong tradition of research and development collaboration between industry and the universities, leading to high levels of research and a host of successful spin out companies.

The region’s successful advanced manufacturing sector supports a range of important sub-sectors, many linking into supply chains serving industries across the UK.

**Home of graphene**

Graphene is the world’s first 2D material, originally isolated at the University of Manchester. Consisting of a single layer of carbon atoms, it is incredibly light, strong, flexible and transparent with high conductivity for electricity and heat. The potential for this ‘wonder material’ is huge, with prospective applications ranging from electronics to composites to flexible touch screens.

Manchester is now in the process of developing a comprehensive graphene infrastructure. Home to the National Graphene Institute and the Graphene Engineering Innovation Centre, the city will facilitate the utilisation and commercialisation process of graphene applications from start to finish.

**Composites**

The global composite materials industry is growing at a rate of more than 10% a year, with the UK predicted to enjoy faster growing demand for both carbon fibre and glass fibre composites than both the USA and Europe.

There are a number of companies in Manchester specialising in composites including Tygavac, part of the Airtech Advanced Materials Group, who manufacturer pre-preg composites materials for the automotive and aerospace industry.

**Aerospace**

The UK has the largest aerospace industry in Europe, and globally it is second only to the USA. The North West dominates the sector, and is recognised as a leading centre of excellence in Europe, with over 90 years of expertise in aerospace production. Over 20,000 people work in the aerospace industry for companies such as BAE Systems, Airbus and TRW-Lucas, and the sector contributes in excess of £7 billion a year to the regional economy.

**Automotive**

The North West is the second largest producer in the UK for the manufacture of vehicles and vehicle components, and home to major vehicle manufacturers such as Jaguar, Land Rover, Peugeot and General Motors/Vauxhall. With an annual turnover of £8 billion, the sector accounts for 15% of total UK automotive manufacturing. In total it is made up of over 330 companies, 200 of which are major players in the automotive supply chain.

Manchester is at the heart of the automotive cluster and is itself attracting investment, particularly in areas such as design, engineering and production consultancies.

**Chemicals and Pharmaceutical**

Forecasts suggest that the UK chemical and pharmaceutical industries will grow by 20% over the next 10 years. The North West, with its long tradition of chemical manufacturing, is in an excellent position to take advantage of this.

It remains the largest regional centre for chemical manufacturing in the UK, with over 800 organisations employing 51,000 highly skilled people. Manufacturing activities include pharmaceutical, intermediate chemical products, surfacing and coatings, with North West firms also spending an estimated £600 million a year on R&D.
**Centres of Excellence and Innovation**

**National Graphene Institute**
The University has invested in a £61m facility, which will be the world’s leading centre for graphene research and commercialisation, housing state-of-the-art facilities for use by universities and businesses from around the world.

**BP International Centre for Advanced Materials**
A 10 year £64m research collaboration with BP and three other universities where Manchester is the hub. The aim is to stimulate the sector with fundamental research through to application and to lever in other funding. Around 30-40% of activity is focused around corrosion.

**North West Composites Centre**
Part of a network of five centres across the UK working to bridge the gap between pure academic research and industry by qualifying materials and parts, developing new technologies, supporting the supply chain and training composites engineers.

**Graphene Engineering Innovation Centre (GEIC)**
Due to open in 2018, the £60m GEIC will be critical in the development of commercial applications with graphene and related 2D materials. Located at the University of Manchester. It will enable graphene products to be fast-tracked from initial concept to the market.

**The University of Manchester’s Dalton Nuclear Institute**
The most advanced academic nuclear research capability in the UK and an internationally recognised centre of excellence. The Institute has a track record of collaborating with industry and driving innovation across the nuclear fuel cycle.

**Aerospace Research Institute**
Multi-disciplinary industry research centre comprising over 100 academics from across the University of Manchester.

**National Composites Certification and Evaluation Facility**
The commercial arm of the North West Composites Centre.

**The Institute of Materials Research and Innovation**
The Institute is a world-leader in applied materials science and engineering applications. It is a multi-disciplinary centre designed to cultivate research and innovation in collaboration with industry and other academic institutions.

**Manchester Engineering Campus Development (MECD)**
MCD will be one of the single, largest construction projects undertaken by any higher education institution in the UK. The £300m MECD will create a new and dynamic engineering education institution in the UK. The £300m MECD will create a new and dynamic engineering education institution in the UK. The £300m MECD will create a new and dynamic engineering education institution in the UK. MECD will be one of the single, largest construction projects undertaken by any higher education institution in the UK. The £300m MECD will create a new and dynamic engineering education institution in the UK. The £300m MECD will create a new and dynamic engineering education institution in the UK. The £300m MECD will create a new and dynamic engineering education institution in the UK. The £300m MECD will create a new and dynamic engineering education institution in the UK. The £300m MECD will create a new and dynamic engineering education institution in the UK. The £300m MECD will create a new and dynamic engineering education institution in the UK.

**Advanced Materials Research Centre**
Manchester Met’s Centre has research specialisms in graphene and related 2d materials engineering, 3D printing, and plasma surface engineering.

**Sir Henry Royce Institute**
The University of Manchester will be home to the Sir Henry Royce Institute for Materials and Innovation. The £235m institute, which will encompass 14 key areas of materials research including graphene, will have its research centre in Manchester. The Institute will provide a location for businesses to design and test new materials and accelerate getting these to market.

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**CASE STUDY**

**GRAPHENE A MANCHESTER SUCCESS STORY**

In 2004, two scientists at the University of Manchester, Professor Andre Geim and Professor Kostya Novoselov, isolated graphene, the world’s thinnest, strongest and most conductive material for the first time, for which they were awarded the Nobel Prize for Physics.

Graphene has the potential to revolutionise a huge number of diverse applications from electronics to composites and flexible touch screens. To support the continued development of this ‘wonder material’ £121 million has been invested in the National Graphene Institute and the Graphene Engineering Innovation Centre (GEIC), based at the University of Manchester.

The Institute and GEIC, which opens in 2018, are at the heart of the University’s campus. Together they comprise the world’s leading centre for graphene research, housing state-of-the-art facilities for universities and businesses from around the world to collaborate on a variety of projects, across various sectors.

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Huawei, a leading global ICT solutions provider, is working with The University of Manchester to explore the uses of graphene to develop the next generation of high-performance technologies. Huawei currently has two projects underway with the University exploring ways of using graphene’s revolutionary applications in consumer electronics and mobile communication devices.

Chen Lifang, Board Director and Senior Vice-President, Huawei, says: “The UK is at the forefront of world-leading R&D capability in fundamental technology and we’re excited to be working with The University of Manchester through Huawei’s HIRP FLAGSHIP programme on a project that has the potential to explore so many advanced technologies. As the home of graphene, The University of Manchester has enormous expertise and the best facilities for working with the material. We are confident our partnership will help to build a better connected world and contribute to the future of the ICT industry.”
“I’M OBSESSED WITH MANCHESTER. I’M A HUGE FAN OF THE MANCHESTER MUSIC INDUSTRY. PEOPLE HERE ARE SO OPEN AND FUNNY, BUT WHILE PEOPLE WANT TO GO TO WORK IN LA, AS A COMEDY WRITER AND SOMEONE WHO HAS BEEN IN THE ANIMATION AND THE CREATIVE INDUSTRY FOR MANY YEARS, MANCHESTER IS THE PLACE TO BE.”

Josh Weinstein,
former writer and executive producer,
The Simpsons

CREATIVE, DIGITAL AND TECH

Manchester is the UK’s second largest creative, digital and tech hub. Birthplace of the Industrial Revolution and the first stored program computer, Manchester’s pedigree in the digital industries is well established. Its core strengths in content production, digital services and technology, converge in sub-sectors such as e-commerce, smart cities, cyber security, AR/VR, gaming, and much more.

Manchester has a thriving community of businesses, from start-ups and home-grown companies that IPO above £1 billion such as AO.com and Boohoo.com, to global players BBC, Microsoft and ARM. These companies sit side-by-side in our creative, digital and tech clusters, incubators, co-working spaces and accelerators, where they converge, collaborate and drive innovation.
Centres of Excellence

University of Manchester Manchester Informatics (Mi)
The University of Manchester's School of Computer Science is world-renowned. A broad range of disciplines from across the University are brought together by Mi into multidisciplinary communities focusing on major application areas such as mobile health and social care and the digital economy.

University of Salford Centre for Media, Art & Design Research and Engagement (MADRE)
The Centre for Media, Art & Design Research and Engagement (MADRE) is hosted by the School of Arts & Media and brings together over 30 research-active members of staff from across the School, including both embryonic and early career researchers engaged in theory and practice based creative investigations.

Manchester Metropolitan University Digital Innovation
This initiative is designed to respond to the rapid speed of change in the digital sector. Digital Innovation brings together start-up businesses, digital research and teaching under the same roof, The Shed, a place where you can encounter new technology and new thinking, develop new relationships and business opportunities and, above all, nurture new ideas.

University of Bolton
The University’s Special Effects for Film and TV Centre, which works with BBC TV Dr Who SFX producer Prof Neill Gorton, creates innovative solutions for the Film and TV industries.

The Market Opportunity
With collaborative hubs, and a roster of meet-ups and networking events, Manchester is an easy place to do business. Its talent pool, cost effectiveness, business support and global connectivity create the ideal location for companies to grow, attract talent, retain staff and access market opportunities across the UK, Europe and further afield. Manchester’s strength lies in how its creative, digital and tech companies collaborate not only with each other, but across industry sectors such as life sciences, financial and professional services, and advanced manufacturing creating specialisms such as FinTech, digital health, and Industry 4.0.

Software and Data
Manchester is a pioneer of computer science, software programming and development and is home to a large number of world-class software companies and innovative start-ups. The University of Manchester’s School of Computer Science is renowned as a world-class centre of excellence in computing and research. With a steady supply of talented developers coming out of Manchester’s universities and companies training apprentices in a variety of programming languages, many companies such as IBM, Barclays, Hitachi and Cisco use the city as a hub for their R&D, data and software activity – both in-house and consultancy. Manchester also has strengths in data analytics, cloud computing, cyber security and text-mining.

E-Commerce
The region has seen phenomenal growth in the number of online retailers. It is home to many high growth e-commerce companies such as Kitbag (Fanatics), Rentalcars.com, Boohoo.com and AO.com. Manchester has the greatest concentration of e-commerce start-ups in the UK. The city offers access to specialists with skills in front and backend development, data analytics, marketing and PR, and user experience design. This, combined with the city’s central location and multi-modal transport infrastructure for global shipping, make Manchester a preferred hub for global e-commerce companies.

Smart Cities (IoT)
Manchester is the UK’s IoT Smart Cities Demonstrator. Supported by the UK government, CityVerve is an ambitious project that aims to create a blueprint for smart cities globally and positions Manchester at the forefront of IoT technologies to redefine ‘smart’ in the context of a living, working city.

CityVerve enables IoT testing at scale providing a replicable model for other cities in the UK and beyond. CityVerve is not only about technology; it’s about people. This is why every aspect of CityVerve, from transport right through to healthcare, will be designed not only for, but with citizens, involving them in its creation.

Key partners include Cisco, BT and SAP.

Content Creation
When it comes to content creation, Manchester’s heritage is globally renowned. It’s not just limited to TV and film, the region’s companies also produce multi-platform experiences, from content for animation and gaming, to post-production, visual effects as well as virtual and augmented reality.

A key base for the BBC and ITV, Manchester’s production industry is supported by the fastest growing talent and production facility base in the UK.
In 2011, the BBC, the world’s oldest national broadcasting organisation, moved five of its digital flagship products and some of its largest brands – including BBC Sport, BBC Children’s, Radio 5 live, the BBC Philharmonic and BBC Learning – to a significant new centre, MediaCityUK in Salford.

MediaCityUK is now the BBC’s second biggest site with more than 3,000 staff. There are more than 20 BBC departments represented on site and importantly the BBC sees MediaCityUK as a nucleus of innovation: 30% of BBC staff in Salford work in digital and technology roles across iPlayer, BBC websites and mobile apps, R&D and engineering.

“Manchester is a vibrant, well-connected place with an infrastructure which is world-class. Its spirit, culture and academic prowess made it a pretty obvious choice for the BBC’s Northern HQ. It gave us the chance to develop a new culture that was more collaborative, open, fluid and digital.”

Peter Salmon, Former Director England, BBC

Mobike is a smart, dock-less bike share platform that aims to solve the short distance connectivity problem in cities. Its mission is to bring more bikes to more cities, using its innovative technology to make cycling the most convenient and environmentally-friendly transport choice for urban residents. In June 2017, Mobike launched in Manchester and Salford, putting 1,000 of their bikes on the streets. Manchester and Salford were the company’s first host cities outside of Asia and officially kicked off Mobike’s European expansion.

Weiwei Hu, founder of Mobike, said: “We’re very excited to make Manchester and Salford Mobike’s first European partners. They have long been a European leader in culture, innovation and technology and were carefully selected as promising and highly-suited Mobike cities. The councils and Transport for Greater Manchester (TfGM) are ideal partners to help the people of Manchester and Salford make the most of our high-tech offering.”

Mobikes are equipped with a series of proprietary high-tech features that benefit both users and partner cities alike. Every Mobike is equipped with unique smart-lock technology and built-in GPS connected via the Mobike IoT network. Mobike’s technology locates and monitors the health of each bike, as well as location-based demands for bikes, to manage supply and help solve the “last-mile” challenge.

Mobike is also a pioneer in using GPS technology to leverage real-time trip and city data to better serve users and cities. The company uses data analytics to not only allocate their fleet across the city depending on traffic, weather and other variables – but also support city planners, local businesses and authorities in a variety of smart urban planning projects. They are linking in with TfGM and CityVerve on this to push forward Manchester’s IoT agenda.

“Manchester is a vibrant, well-connected place with an infrastructure which is world-class. Its spirit, culture and academic prowess made it a pretty obvious choice for the BBC’s Northern HQ. It gave us the chance to develop a new culture that was more collaborative, open, fluid and digital.”

Peter Salmon, Former Director England, BBC
THE CITY’S INNOVATIVE NATURE, AND A TRACK RECORD OF WORKING WITH CHINESE LIFE SCIENCE ORGANISATIONS, MAKES THE REGION IDEAL FOR COMPANIES LOOKING TO ESTABLISH, OR EXPAND, THEIR PRESENCE IN EUROPE.

Manchester is known for its world firsts, from the first test tube baby to the first hip replacement. The city’s innovative nature, and a track record of working with Chinese life science organisations, makes the region ideal for companies looking to establish, or expand, their presence in Europe.

The UK government has introduced fiscal measures to stimulate innovation and growth for companies including: low corporation tax rate decreasing to 19% by April 2017 and 18% in 2020, Patent Box which can reduce corporation tax to 10% on qualifying profits linked to intellectual property in UK and a range of other incentives making the UK an excellent place to innovate.
Manchester has a wealth of world-class research and innovation assets and is the UK’s first fully devolved health and social care system with a budget of £6bn. This provides unique opportunities for businesses to partner with the region to improve patient outcomes. Under the coordination of Health Innovation Manchester, the city offers companies the chance to develop partnerships which deliver research and innovation at pace and scale.

Devolution provides unique opportunities to improve the cost and quality of health care and transform health outcomes for 2.8m residents. Health care is provided for free at the point of access for all UK residents by one provider, the National Health Service (NHS). All health care commissioning takes place locally offering businesses direct access to over 30 NHS service providers.

The city region’s high level of expertise and business opportunities within the sector includes the following enabling capabilities:

**Health Analytics**
Manchester is a recognised world leader in health analytics. The city’s unique data ecosystem allows researchers to monitor consenting patients in real-time, making it the perfect location to gain real-world evidence for pre-license medicine and shorten time to market. The region was the base for the Salford Lung Study, a world first in real-world trials. The Salford Lung Study provided evidence for one drug being more effective than the current treatment of asthma.

**MedTech**
The region has a strong cluster of existing MedTech companies including Hologic and Premaitha Health. Research institutes such as the Manchester Academic Health Science System, ensuring a simplified landscape and route for researchers and life sciences industry into Greater Manchester’s devolved £6 billion health and social care economy and the wider NHS.

They provide a single industry gateway and innovation pathway, world-class informatics infrastructure, clear view of system needs, and processes that enable accelerated decision making with shorter and more certain routes to adoption.

**Greater Manchester Health and Social Care Partnership (GMHSC)**
The Partnership is responsible for the £6bn budget to improve the health of Manchester’s 2.8m citizens and achieve world-class service standards. The Partnership is committed to working with industry to maximise the role of industry-led innovation in improving health outcomes and reducing costs.

Molecular Pathology Innovation Centre (MMPathIC) work in partnership with both SMEs and global corporates to refine the development pathway for diagnostics and translate discoveries into tests. Manchester was the home of the first commercial mass spectrometers and is now a world leader in this field with a dedicated research centre, the Michael Barber Centre for Mass Spectrometry. The city also offers opportunities to explore the medical applications of advanced materials such as graphene.

**Precision Medicine**
Manchester has attracted around £100m in grant income in the past five years for precision medicine focused on, genomics, proteomics, imaging, and biomarkers. The city is home to The Manchester Precision Medicine Institute which allows a range of professionals to work with patients to personalise their care. The £18m Stoller Biomarker Discovery Centre is industrialising the approach to finding new biomarkers of diagnosis, prognosis and responses to therapy in medicine.

Finally, the Manchester Centre for Genomic Medicine is one of the largest and most comprehensive genetics units in Europe. The unit develops new tests and supports the development of genetic services internationally.

If you have any further enquiries, please contact: invest@manchesterchinaforum.com
**Corridor Manchester**

Corridor Manchester is on course to become one of the top five innovation districts in Europe. It is home to a wealth of knowledge intensive organisations operating in a range of areas including health, higher education and advanced materials. The Corridor is also the site of the UK’s multi million pound ‘smart city’ Internet of Things technology demonstrator, CityVerve, which will deploy technologies that allow for rapid scalability and interoperability, and the virtualisation of data.

**Manchester Science Partnerships (MSP)**

MSP is home to a unique community of scientists, innovators, investors and entrepreneurs. By putting collaboration first and providing access to specialist finance, talent, markets, networks and investors, MSP is able to support the acceleration of business growth through innovation. As the UK’s leading science and technology park operator, MSP is home to more than 300 high growth businesses and offers everything from specialist incubation centers to bespoke build laboratories and international centers of R&D excellence. MSP Central Campus along with Citylabs 1.0, and the soon to be developed Citylabs 2.0 and 3.0, are all part of the Life Science Enterprise Corridor Manchester.

**University of Manchester**

The University of Manchester is the UK’s largest single-site university, ranks 35th in the QS World University Rankings and is a founder member of Health Innovation Manchester. The University undertakes multidisciplinary research through collaborations with partners worldwide to tackle some of society’s most pressing problems. Home to over 2,000 researchers, the university’s size and scale enable unparalleled interdisciplinary inquiry.

**Salford University**

The University attracts collaboration with global health and social care organisations and is constantly looking to develop relationships. Industry is able to access Salford’s state-of-the-art facilities such as their digital imaging suite, psychology labs, and prosthetics an orthotics lab.

**Manchester Metropolitan University**

Manchester Metropolitan, the UK’s top modern university for the power of research in allied health disciplines, has a strong focus on training medical professionals, from nurses to medical scientists. The impact of their healthcare research is rated internationally excellent, with their researchers developing solutions for fatal conditions such as stroke, heart disease, HIV, diabetes and dementia.

**Airport City**

Airport City Manchester is one of the most exciting business destinations in development today. The total planning area of Airport City Manchester comprises of approximately 5m sq. ft. GFA, with a total development cost value of £800m. The site encompasses offices, advanced manufacturing and logistics facilities, along with hotels and ancillary retail. Directly adjacent to Manchester Airport, it is perfectly positioned for business with the UK, Europe and the world.

**Bolton University**

Bolton University’s Centre for Research in Health and Wellbeing provides research and public engagement to improve communities health and wellbeing. Research is based upon collaborative partnerships and community involvement. The team has expertise in evaluation, needs assessment, service user involvement, participation and innovation.

Edward Healthcare's parent company was established in China in 1992 as a property development enterprise. Now it covers a diverse range of industries, from property, hotels, education to agriculture and healthcare. The healthcare group owns and operates retirement and elder care facilities in China, and also provides education and training designed to meet the needs of China’s rapidly growing elderly population.

A significant development has been the establishment of the Edward Centre for Healthcare Management Research which Edward Healthcare created to provide advisory, research and information services. The centre is a collaboration between Greater Manchester Academic Health Science Centre (GMAHSC), Manchester: Improving Medicine with Innovative Technology (mimit), and TRUSTECH the NHS Innovation Service, focusing on exploration of care systems, technologies and products that could be developed and adopted for use in the eldercare market. The Centre is located in Citylabs.

TRUSTECH and mimit have been working with Edward Healthcare to scope the range and variety of opportunities available in eldercare. The partnership has continued to explore the further possibilities within eldercare and produces a quarterly review of some of the most recent and relevant research and novel products on specific eldercare topics, such as dementia, exercise, nutrition, home adaptations and sexual health.

The Centre is a great opportunity for the NHS and commercial sector to collaborate with China in sharing expertise in providing high quality care for elderly people identifying anti-ageing technologies, products including new models of care, and contribute to training and education programmes for elder care staff in the UK and China.

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If you have any further enquiries, please contact: invest@manchesterchinaforum.com
Manchester is an innovative centre for future energy, and a leading centre for low carbon technologies, supporting a range of innovative business and cutting edge research institutes.

It is also integral to the UK’s new build nuclear programme which is considered to be the most significant opportunity for the UK’s energy economy since the exploitation of North Sea oil and gas, and is expected to create an estimated 16GW of installed capacity by 2030.

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ENERGY AND ENVIRONMENT

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University of Salford
The School of the Built Environment is one of the most highly rated schools of its kind in the UK. Research facilities include a full-sized two bedroom house built inside an environmental test chamber.

Manchester Metropolitan University
Hosts the internationally recognised Centre for Aviation Transport and the Environment. It is also home to The Manchester Fuel Cell Innovation Centre. The Centre supports Manchester-based companies develop cutting-edge fuel cells and fuel cell materials and technologies.

University of Bolton
Hosts the Institute for Renewable Energy and Environmental Technologies, which carries out world-class research into renewable energy generation and innovative materials with energy harvesting properties.

The University of Manchester
Has significant expertise in electricity transmission and distribution, particularly in smart grid technologies. The University is home to the Dalton Nuclear Institute which has the most advanced nuclear research capability in the UK and its School of Electrical and Electronic Engineering is ranked in the ‘top 3’ of UK institutions for research impact.

Manchester is well placed to access the £3.4 trillion global low carbon market and has particular expertise in several key areas:

Electricity Transmission & Distribution and Smart Grid
By 2020, an estimated £34 billion will be invested to enable the development of the UK’s Smart Grid. Electricity North West (ENW), the Distribution Network Operator, who cover the majority of the North West, is investing £1.9 billion in local power networks. ENW employs over 750 people in Manchester.

The region is home to a number of international companies that play a crucial role in the development of smart grids, including Siemens which has its UK HQ Transmission and Distribution Division located in Manchester. Other transmission and distribution and smart grid related companies include Parsons Brinckerhoff, Landis + Gyr and Itron.

Energy Efficiency and Buildings Technologies
Manchester provides a unique testing ground for businesses wishing to trial new approaches to energy efficiency. Potential investors can take advantage of opportunities in low carbon construction, domestic retrofit programme and energy efficiency in buildings. Deloitte’s global centre of excellence on real estate sustainability is based in Manchester, as well as building technologies companies such as Johnson Controls and Eaton Corporation.

The city offers a host of opportunities including easy access to the UK pipeline wind energy developments estimated to be worth up to £50 billion by 2020. Businesses located here can benefit from working in collaboration with Manchester’s world-class universities.

Energy Systems
The Department of Energy and Climate Change is funding feasibility studies for new energy systems. It is estimated that these feasibility projects are likely to lead to between £400 million and £800 million of capital investment over the next ten years. Manchester is leading the way in energy systems and has established a £20 million ground-breaking energy systems demonstrator project (see case study) to trial new technologies using electrical heat pumps.

Wind Power
The UK is a world leader in offshore wind, with the total investment required to deliver the UK’s Round 3 offshore wind capacity estimated at £100 billion. Manchester is located the centre of major wind power expertise. The Siemens Global Centre of Competence for high voltage grid connections is focused on the design and build of high voltage direct current transmission systems for the UK and the north west of Europe and is a core element in many offshore wind farm developments.

LOW CARBON

Key assets

Many of the world’s leading businesses who operate within the low carbon built environment are located in Manchester including: Eaton Corporation, Jacobs Engineering, Johnson Controls, NuGen and Siemens.

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£5.4bn
WORTH

37,000+
WORKFORCE WITHIN GM

2000
COMPANIES

CASE STUDY

LIVE VERDE

Live Verde is the UK modular housing platform of WElink Group and is based in Manchester. It was launched in 2017 following WElink’s first joint venture with housing association Your Housing Group (YHG) and is now exploring other similar opportunities with housing associations, local government, and universities across the UK. This first deal, worth £2.5bn with YHG, will deliver 25,000 low carbon modular homes in the North West of England. WElink’s strengths lie in its construction methodology, energy solutions, and strategic financial investment. China National Building Materials (CNBM) are WElink’s construction finance partners and are rolling out up to six factories across the UK to deliver innovative, low carbon modular homes on an industrial scale.

All of Live Verde’s developments, consisting of mainly two and three bedroom homes, will be delivered in up to two-thirds less time than traditional build using an innovative modular construction method. They are to be manufactured in WElink’s factories using a production line process, taking inspiration from the car industry, using light gauge galvanised steel frames (most of which is 60% recycled) and the latest technology in boarding to create individual panels. The panels are then transported, assembled on site, and homes are watertight within two days. The homes also incorporate renewable energy in the form of solar panels and battery storage, as well as triple glazed windows, as standard. Overall the homes are energy efficient in their construction and in their application with the homes being 75% energy independent – significantly reducing energy bills.

Live Verde’s location of its headquarters in Manchester and its first tranche of its UK developments taking place in the North West is no accident. The region was chosen as it offers significant opportunities for investment, innovation, as well as having a multi-skilled workforce available.

CASE STUDY

SMART CITIES

Triangulum is a £24m Horizon 2020 demonstrator project being undertaken in Manchester. It represents a partnership which includes Manchester City Council, Manchester Metropolitan University, Siemens and The University of Manchester.

An autonomous energy grid for heat and electricity is being introduced alongside a centralised control platform, which will allow Manchester to manage its energy in a localised, energy efficient manner. The system will also allow the city to identify new revenue sources and savings for the system, improving energy and resource efficiency.

The Greater Manchester Combined Authority is undertaking a £20m Smart Community Demonstration project. This is being spearheaded by Japan’s New Energy and Industrial Technology Development Agency (NEDO) and delivered by a consortium led by Hitachi. The project is funding the installation of hundreds of next generation air source heat pumps linked by a smart network IT platform to enable advance management of energy flows.

Data collected from the trial is expected to contribute to the government’s low carbon policy and help pave the way for the development of the UK’s next generation electricity market.

CASE STUDY

ENERGY SYSTEMS DEMONSTRATOR

If you have any further enquiries, please contact: invest@manchesterchinaforum.com
The UK's global nuclear market is changing. The country is embarking on a significant new nuclear build programme estimated to be worth at least £60 billion. In addition, the decommissioning of the Nuclear Decommissioning Authority estate is estimated at £70 billion, with opportunities arising over the course of the next decade.

Manchester as the birthplace of nuclear physics is the ideal location to leverage the opportunities presented by the UK's nuclear market. The region is internationally recognised for its established nuclear research heritage. It has unparalleled access to a world-renowned skills base and pioneering expertise in nuclear research and development.

With twice the number of companies and employees than any other European nuclear cluster, the North West provides unparalleled access to a wider breadth of nuclear capability, in a more geographically focused area, than anywhere else in the world.

The region has strong nuclear engineering and construction expertise. Manchester is home to AECOM, Jacobs Engineering, Mott Macdonald, WSP Parsons Brinckerhoff, Arup as well as the HQ operations of Costain Nuclear and the UK HQ of NuGen. There are also niche companies, such as Sella Controls, who design and supply integrated safety, control and automation systems for the nuclear industry.
Find out how Manchester can be part of your success story:

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MANCHESTER: THE INVESTABLE CITY
Manchester is one of the most active property markets in the UK. It considered as the UK’s second city and is the largest and fastest growing regional capital centre, coming second only to London, both in business terms and the quality of its city environment, retail and leisure amenities.

With its resilient economy, its strength in attracting foreign direct investment, its popularity with international visitors and being home to one of Europe’s largest student populations, Manchester offers a world-class investment opportunity.

The region’s connectivity makes it an attractive place to do business. Manchester Airport connects over 27 million passengers to over 200 destinations and it is the UK’s third busiest airport, after London Heathrow and Gatwick. The city also has an extensive and well-connected road and rail network and it is home to the UK’s largest light rail network. Major investment into infrastructure continues to be put in place to support the delivery of around 220,000 new homes and 100,000 new jobs between now and 2040.

Sentiment will undoubtedly fluctuate on the journey to Brexit but there have been encouraging economic indications that suggest that Manchester has been more resilient, less vulnerable and indeed more positive since the referendum.

Employment growth has outperformed the UK average over the past 20 years and it is forecast to grow at a faster rate than the UK over the next five years. The highest rate of growth is forecast to be in the financial & business services sector which is expected to expand by 2.4% pa during this time.

Why Manchester?

9TH BEST PERFORMING CITY IN EUROPE
JLL City Momentum Index 2016
Over the last four years Manchester has seen a continued increase of investment from China in the property sector and is now one of the most active recipients of Far East investment in the UK off the back of improved connectivity with Hong Kong and Beijing.

As of 2017, Chinese firms have invested in projects with a development value in excess of £3bn in the region. Despite the uncertainty of Brexit, MIDAS and the Manchester China Forum have seen a 53.8% rise in Chinese interest in property in the region since 2016.

Notable Chinese property investment includes:

- Beijing Construction and Engineering Group’s £700m development of Middlewood Locks. This is a 24 acre regeneration scheme with 750,000 sq ft of mixed-use space and 2,000 new homes;
- Beijing and Construction Group’s £800m investment in to Airport City. This development comprises 5 sq ft GFA of logistics, offices, hotels, retail and advanced manufacturing;
- Peterson Group’s £300m investment in to Great Northern, a mixed-use retail, leisure space in Manchester City Centre;
- Far East Consortium International Ltd’s involvement in the £1bn Northern Gateway development and their £110m investment into the Angel Meadow scheme which will deliver 600 new homes.

Market Overview

Over the last 20 years, Manchester city centre has seen 5.62million sq ft of new office development, with its total office stock increasing to 21million sq ft. Spinningfields alone has been responsible for 2million sq ft and other world-class schemes include NOMA, New Bailey and MediaCityUK.

The current development pipeline has around 1.1million sq ft on site, of which 50% is new build offices, with the majority due to complete by mid-2019. With limited speculative starts in the pipeline, Grade A stock is in demand and occupiers may be prompted to secure pre-lets for significant requirements from 2019 onwards.

The largest deal in the city centre in 2017 was global co-working space provider WeWork’s, acquisition of 55,802 sq ft at No 1 Spinningfields – this was the organisation’s first office outside of London.

The city centre office market continues to perform well, with a mid-year total take-up of 492,730 sq ft and a number of major requirements yet to complete in 2017. Grade A vacancy levels are low at 1.6% and prime rents remain at £34 per sq ft.
THE APPEAL OF MANCHESTER

Overseas investor interest in Manchester continues to be strong, partly due to a combination of a lack of UK fund appetite and weak sterling. Ultimately, however, it really shows the weight of global capital currently looking for a home and highlights that globalisation has truly arrived in the Manchester market and its appeal to investors is high.

In 2017, there have been over £620m of office transactions in the city centre. Most notably, the acquisition of No1 Spinningfields by Japanese investors for £200m, reflecting a net initial yield of 5.0% and the sale of the CIS Tower for £66m, reflecting a net initial yield of 6.34%.

The last quarter of 2017 is anticipated to finish well with a number of large buildings currently under offer. Prime yields were unchanged throughout the year, remaining at 5.0%.

RENTAL OUTLOOK

Despite the construction of over 3million sq ft of speculative distribution space in the North West market over the previous two years, there continues to be a significant shortage of supply of Grade A units in prime locations across the region.

With 2million sq ft of space having been acquired, JLL do not expect to see significantly more speculative development in the short to medium term putting further pressure on supply / demand dynamics.

This points to the need for additional good quality space, with further rental growth anticipated in the sector. The JLL model based rental growth forecast for the national IPD distribution warehouse sector is currently an average of 3.6% per annum for the period 2015-2019.

Enquiry levels remain healthy, driven predominantly by the continued growth of e-commerce where consumers are increasingly demanding quicker and more bespoke delivery methods such as dedicated delivery shots and easier return options. This added pressure is ensuring that many retailer’s supply chain networks are having to react quickly to the changing requirements of their market.

RIPE FOR INTERNATIONAL INVESTMENT

Manchester city centre has one of the hottest residential markets in the UK for price and rental growth, and that looks set to continue.

This has led to a considerable increase in development activity, with international investors and UK institutions jostling for position on key large-scale sites. Until this new supply is completed, residential demand will outweigh available supply, creating pressures within the sales and lettings markets.

JLL’s five-year forecast points to the continued strength of the residential sector in the Northern Powerhouse region. Manchester now offers some of the best returns in the UK and is at the forefront of the build-to-rent market in the UK regions with schemes such as Greengate and New Victoria.

Manchester’s capital value growth is expected to reach 28.2% over the next five years, as a result of growing demand and supply, whilst rental prices are forecast to increase by 20.5% over the same period.

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The hotels sector in Manchester has seen phenomenal growth over the past 20 years. Driven by the development of high quality infrastructure, 1,788 new hotel rooms are expected to be added to the current city supply of circa 17,350 rooms by 2019.

The appeal of Manchester is strong with global investors – earlier in 2017 the 298-room Holiday Inn Manchester City Centre was acquired by Starwood Capital.

Popular events throughout the year, including football matches, concerts, conventions and conferences have also boosted hotel performance. The City Council’s proactive attitude towards hotel development combined with attractive industry metrics continually encourage new entrants to the Manchester hotel market.

It is encouraging that all sectors of the Manchester property market can offer attractive investment opportunities to discerning investors, looking to capitalise on a positive regional economy.

Manchester Place is a unique partnership between Manchester City Council and the Government organisation Homes England.

It was set up two years ago to help increase the pipeline of new housing across the city providing assistance along the supply chain:

- Land supply
- Market data
- Funding
- Planning

It works with landowners, developers and investors to help unlock potential and deliver all types of housing of all tenures.

Since its formation house building across Manchester has more than doubled with 7,000 new homes now on site and 20,000 in the pipeline.

But more are still needed. Strong economic growth is driving population increases and Manchester is the fastest growing city in the UK outside the capital.

To help meet this demand the city has developed a clear Residential Growth Plan identifying key areas of the city where new housing can be supported and encouraged.

Earlier this year the city entered a long term partnership agreement with Far Eastern Consortium International Ltd to develop the Northern Gateway, 300 acres (120 hectares) of land which links one of the city’s two mainline stations with the north of the city.

The ambition is to work together to use the natural assets of the site and create attractive neighbourhoods that will meet the long term needs of existing and future residents.

Phase 1 is Angel Meadow, 756 new homes in four buildings that surround a historic city park and work is expected to start on site early 2018.

Other opportunities of different scale are available across the city and Manchester Place would be interested in entering discussions with potential partners who share the city’s ambition to provide world-class new housing.
In April 2017, Hong Kong developer Far East Consortium International Ltd was selected to work with Manchester City Council in delivering a residential regeneration project expected to create more than £1bn in property investment.

The project will involve the creation of connected and sustainable communities in the north of the city, extending beyond Victoria Station and including the neighbourhoods of New Cross, Lower Irk Valley and Collyhurst. The regeneration scheme promises to deliver up to 10,000 new homes, covering 300 acres of land over the next decade.

In addition to this, the FEC has recently been granted permission to build over 750 apartments across four buildings on the edge of Manchester's Angel Meadows Park.

Mr David Chiu, Chairman of FEC says “Manchester is a place where people from all walks of life want to stay and families thrive. We at FEC believe we have all the right credentials to successfully deliver this prominent development”.

This partnership is an example of the city's success in attracting large scale foreign investment whilst strengthening Manchester's existing landscape, providing new housing solutions for the people who choose to live and work here.
AIRPORT CITY
CHINA CLUSTER

Airport City Manchester is one of the most exciting business destinations in development today. The total planning area of Airport City Manchester comprises approximately 5 million sq ft GFA, with a total development value of £800m.

Type
Mixed office, hotel, leisure and advanced manufacturing.

Sectors
Aviation related industry, engineering, fast moving consumer goods (FMCG), financial services, ICT, pharmaceuticals, biotech, technology, media and telecommunications (TMT).

About the Development
Shenzhen Gardens has been designed with Chinese occupiers in mind. Offices can be individually tailored to provide open-plan spaces for the creative industries or streamlined Grade-A space for multinationals. Courtyards, within this district, become spaces for occupiers and additional users to meet, creating a dynamic central hub.

Wuhan Square provides a distinctive concept, forming a cluster of unique buildings around a natural woodland and brook.

Highly flexible in its design, the buildings have the capacity to accommodate single or multiple occupations. The cluster also offers capacity to incorporate ground floor retail and small creative workspaces.

Airport City Manchester is a Joint Venture Partnership between:
• Manchester Airports Group (MAG) 50% stake
• Beijing Construction Engineering Group (BCEG) 20%
• Carillion Developments (20%)
• Greater Manchester Pension Fund (10%)

What’s On Offer?
Shenzhen Gardens comprises three storeys of 1,400 sq m, BREEAM ‘Excellent’, Grade A office accommodation. Each block is part of a larger build, comprising circa 18,600 sq m in total.

Wuhan Square comprises 18,600 sq m of BREEAM ‘Excellent’ offices, serviced apartments and retail accommodation in a 4 building cluster, each 6 storeys in height.

A complementary online platform will also be available, enabling Chinese businesses to access services in both English and Mandarin.

Investment Opportunities
Forward funding of £130m for the China Cluster.

Manchester Enterprise Zone

If you have any further enquiries, please contact: invest@manchesterchinaforum.com
AIRPORT CITY
GLOBAL LOGISTICS

The total planning area of Airport City Manchester comprises approximately 5 million sq ft GFA of logistics, hotels, advanced manufacturing and offices, with a total development value of £800m.

Global Logistics at Airport City Manchester is one of the newest logistics hubs in the UK. The site has planning permission for design and build opportunities ranging from 1,394 to 60,387 sq m, giving you the opportunity to tailor a logistics building to your specific requirements.

By choosing to locate at Global Logistics, your business will enjoy exceptional transport and business connectivity across the North West and beyond, as well as the local and regional benefits associated with operating near a major international airport.

Type
Warehouses and mixed offices.

Sectors
Logistics, advanced manufacturing and commerce.

About the Development
ALPHA which is a 130,000 sq ft new-build property designed to meet occupier demand has now begun on site.

Amazon and DHL have already taken advantage of being based at Manchester Airport City. They are set to move into a huge warehouse bringing 1,500 jobs to the region. They plan to occupy a 654,000 sq ft, along with a 42,840 sq ft office and a 120,000 sq ft car park.

What’s On Offer?
Flexible plots available from 20,000 to 600,000 sq ft.

Planning permission for design and build opportunities ranging from 1,394 – 60,387 sq m.

Airport City offers a complimentary international business concierge service - Connect, available exclusively to Airport City occupiers. It will provide help and advice to Chinese businesses on a range of business and lifestyle issues, tailored exactly to your requirements.

A complementary online platform will also be available, enabling Chinese businesses to access services in both English and Mandarin.

Investment Opportunities
Global Logistics – Zone W, offers smaller scale, long leasehold (250 years) logistic options, with units ranging from 1,300 sq m – 2,600 sq m, accommodating 5% offices within.
BOLTON TOWN CENTRE

Strategically placed in Manchester city region, Bolton is investing in its town centre to deliver a world class destination. With ambitious plans to create a smart city where people live, work, study, visit and invest, Bolton has already invested in its transport connectivity and there are opportunities for further investment.

Alongside the award-winning Market Place development and Bolton’s rapidly expanding University, plans are in place to bring forward major residential, leisure and commercial development opportunities within a £1billion masterplan framework.

The Council has created a £100m development fund to kick-start development so it is a prime time to invest.

Type
Mixed-use residential, leisure, education, commercial and retail.

Sectors
Mixed-use.

About the Development
Bolton town centre offers five major development opportunities as well as the University of Bolton and Market Place.

When completed, it will deliver a vibrant destination and new communities including over 1,800 residential units, 40,000 sq m of leisure space and 30,000 sq m of commercial office space together with retail, education and cultural investment.

Residential developments at Church Wharf and Central Street along the River Croal will be complemented by commercial development at Trinity Quarter. Retail and leisure is focused in the civic centre surrounding Crompton Place leading into Cheadle Square.

A range of delivery options and development partnerships are available to enable comprehensive and integrated regeneration of these strategic town centre sites achieving Bolton’s ambition as the place to be in 2030.

What’s On Offer?

- Total of 107,000 sq m over the five sites.
- 1,800 homes.
- 100+ hotel bedrooms.

Investment Opportunities

- To invest in the land, deliver or contract delivery of the masterplan or elements of it.
- To own completed development.
- To partner with the Council, landowners or development partners to deliver schemes or whole intervention areas.
- To form a joint venture with the Council or its partners to deliver elements of the masterplan under a variety of potential structures.
Circle Square is an exciting new city centre neighbourhood situated in the heart of Manchester Oxford Road Corridor. Surrounded by world-leading centres of knowledge, science, art, music and dance, it combines living, working and social spaces to create a dynamic, collaborative and connected community.

**Type**
Mixed-use commercial, retail, leisure and residential.

**About the Development**
Circle Square is a £750m commercially led mixed-use development scheme brought forward by joint venture partners Bruntwood and Select Property Group.

Once complete, Circle Square will provide 1.2million sq ft of commercial office space, 1,281 new homes and 100,000 sq ft of ground floor retail and leisure space. A multi-storey car park and two hotels will provide additional amenities and 250,000 sq ft of beautifully designed public realm will bring green space to the city.

Located at the heart of the Oxford Road Corridor, Circle Square will become the meeting place for the innovation community to gather and collaborate. It will help realise Oxford Road Corridor’s ambition to become a top five global innovation district.

Design and build opportunities are available within this development.

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**What’s On Offer?**

- Situated in the city centre and 20 minutes from Manchester Airport.
- 2.4million sq ft of new homes, offices, shops, restaurants.
- 250,000 sq ft of beautifully designed public realm.
- Flexible, sustainable and collaborative office space.
- A vibrant offering of retail and leisure spaces.

**Investment Opportunities**

To partner with the developers on a forward fund or joint venture basis for the delivery of the Property Redress Scheme (PRS) scheme.

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MANCHESTER OXFORD ROAD CORRIDOR

The Oxford Road Corridor is an established innovation district with an exceptional concentration of educational, research, technological and cultural assets.

Type
Academic, research and science.

Sectors
Biomedical, life sciences, advanced materials, digital, low carbon and education.

About the Development
The Oxford Road Corridor is home to The University of Manchester, Manchester Metropolitan University, Central Manchester University Hospitals NHS Foundation Trust & Manchester Science Partnerships. With 70,000 students and a workforce of 60,000, half the employment is in knowledge intensive sectors, with an additional 14,000 jobs predicted by 2025.

Corridor Manchester is home to several centres of excellence including the new £61 million National Graphene Institute and the planned £60m Graphene Engineering Innovation Centre and £235m Sir Henry Royce Institute for Advanced Materials. The next ten years sees a decade of opportunity with investment in estates estimated at £1.5bn, increasing business growth & employment opportunities. This incredible wealth of knowledge assets is a major magnet for drawing companies onto Oxford Road Corridor and supporting their growth. The Corridor is the largest clinical academic campus in Europe and this proximity fuels innovation in the health sector.

Funding has been awarded to demonstrate 'smart green growth' within the Corridor Manchester area from the European Commission’s Horizon 2020 programme.

What’s On Offer?

243 hectares with a 60,000 strong workforce.

Exceptional facilities supporting the full spectrum of commercialisation activities, business incubation and high growth businesses in knowledge-based sectors.

Development programme, which by 2025 will deliver over 270,000 sq m of commercial, leisure, retail and residential space of the highest quality.

A wealth of cultural assets including the Whitworth, Manchester Museum, HOME, Central Library and the Royal Northern College of Music.

Excellent communication and sustainable transport links.
CORRIDOR MANCHESTER ENTERPRISE ZONE

Located in the heart of the 243 hectare Oxford Road Corridor, the Enterprise Zone includes a highly-connected, cohesive cluster of science and technology businesses, academics, clinicians and world-leading health institutions.

**Type**

Mixed-use.

**About the Development**

Spread across 10 hectares, the Corridor Manchester Enterprise Zone comprises two sites for businesses to grow and thrive – Manchester Science Partnership’s (MSP) Manchester Science Park and the Citylabs Campuses within the Manchester University NHS Foundation Trust (MFT). Businesses moving into, or already based in the enterprise zone may be able to benefit from up to £275,000 rates relief*, access to business support services and investment in broadband infrastructure.

Manchester Science Park is home to a thriving community of over 125 innovative science-based businesses employing over 1,500 people across 8 buildings. Key assets include the headquarters of CityVerve, the £17m Internet of Things demonstrator project, the Mi-IDEA centre, an MSP partnership with Cisco and the Medtech centre, an incubator operated in partnership with MFT and TRUSTECH.

The Citylabs Campus is home to Citylabs 1.0, a biomedical centre of excellence and is currently undergoing expansion with the development of Citylabs 2.0 and 3.0 as centres for health and medical technologies, ideal for those specialising in digital health, medical devices, precision medicine and biomaterials. The unique partnership between MFT and MSP offers companies based at Citylabs direct access to specialist clinical resources and expertise from researchers, clinicians and procurement teams based within the hospitals to support business growth.

* Rates relief of up to £55k per annum, rates for a maximum of 5 years and to be included within state aid computations

**What’s On Offer?**

- MSP: 65,000 sq m of new commercial floorspace.
- MSP: a significant quantum of undeveloped land.
- Citylabs: 17,100 sq m of new commercial floorspace.
- Citylabs: 3,300 sq m of redeveloped floorspace.

**Investment Opportunities**

- To partner MSP on a forward fund or joint venture basis for the delivery of commercial opportunities or to invest directly in some of the high growth companies located within the EZ.
- To partner with MFT and its pipeline of intellectual property assets and other development opportunities. MFT offers investors unique opportunities to invest, co-invest or partner in the development of well-validated clinical and healthcare solutions to address UK and global markets.
LOGISTICS NORTH

Logistics North is one of the biggest developments of its type being brought forward in the North of England, offering the best ‘Design and Build’ opportunities available for manufacturing or distribution dependent businesses. The 100 hectare employment scheme will deliver nearly 400,000 sq m (over 4 million sq ft) of bespoke buildings, ranging in size from 20,000 sq ft to 1 million sq ft.

Type
Industrial.

Sectors
Logistics, distribution, manufacturing.

About the Development
A strategic regional distribution site at the centre of the North West's motorway network, with easy access to the rest of the UK. The site is adjacent to a new 240 hectare country park, providing businesses and their employees with an outstanding working environment. The scheme is fully supported by Manchester’s metropolitan councils.

Aldi signed as the scheme's anchor occupier in 2013, with two further occupiers (Joy Global and MBDA) on site developing out their new buildings. The first phase infrastructure is complete with the second phase infrastructure underway opening up the remainder of the development.

What’s On Offer?

100 hectares.

Leasehold and freehold bespoke design and build.

Offices from 460 sq m.

Hotel and roadside opportunities also available.

550 acre country park underway.
MANCHESTER WATERS

Manchester Waters presents a unique opportunity to deliver an iconic and sustainable mixed-use destination on a major strategic brownfield regeneration site in the regional centre.

The development will also deliver retail facilities to enhance amenities for new and existing communities. It will deliver a new destination hotel that will use an iconic ‘marker’ for the development.

Type
Mixed-use, hotel, office, retail, commercial and residential.

Sectors
Digital, creative and media, energy and environment, logistics, retail and leisure.

About the development
Pomona Island is proposing a new high quality waterside residential community and has the potential to deliver up to 2,500 dwellings, comprising a mix of types and tenures. The redevelopment of Pomona Island will also come forward with elements of ancillary commercial and retail/leisure space as future phases of the site are developed.

Cornbrook Hub is adjacent to the Cornbrook Metrolink station. This station is a key interchange within the city, provides direct access to Manchester Airport, Manchester City Centre and MediaCityUK, as well connections to the regional and national rail network. It is also in close proximity to Old Trafford, the home of Manchester United Football Club.

Cornbrook allows investors to become part of a new business and leisure destination. Located close to the Pomona waterfront, the development will comprise a prestigious 18 storey hotel, new residential dwellings and a retail offer complemented by a new business hub, positioning itself as one of the most important new commercial office opportunities in Manchester.

What’s On Offer?
Potential to deliver up to 2,500 new homes to meet the future needs of Manchester, Trafford and Greater Manchester; alongside more than 24,000 sq m of new commercial floor space.

A 266 bedroom “landmark” 18 storey hotel offering unrivalled views of Manchester city centre, Old Trafford and MediaCityUK.

A 5,300 sq ft ground floor retail space, 200,000 sq ft commercial and business hub incorporating ‘high tech’ office suites, national headquarter opportunities, with 350 dedicated car parking spaces.

Investment Opportunities
Phase I of the Cornbrook Hub regeneration scheme offers investment opportunities for:-
• A prestigious 266 bedroom hotel complex
• Retail opportunities up to circa 5,300 sq ft
• Circa 100 new residential apartments

If you have any further enquiries, please contact: invest@manchesterchinaforum.com
MAYFIELD

Mayfield will be a distinctive new urban quarter that provides a key gateway into Manchester city centre.

Type
Mixed-use residential, office, hotel and leisure.

About the development
The 24 acre Mayfield site offers a broad development mix of Grade A office space, up to 1,330 new homes, a new hotel and high quality leisure and public realm facilities.

The site benefits from exceptional connectivity, being located immediately adjacent to Manchester Piccadilly Station, Metrolink and the Mancunian Way. This will be further improved by; the proposed Network Rail Northern Hub scheme, scheduled to complete in 2019; and the proposed HS2 terminal, which is projected to complete in 2026. In 2015/2016, 25.8 million rail passengers used Piccadilly Station.

What’s On Offer?
- 800,000 sq ft of Grade A office space.
- Up to 1,330 new homes.
- 350 hotel bedrooms.
- High quality public realm including a new 6 acre city park centred around the River Medlock.
- Ancillary retail, leisure and car parking facilities.

Investment Opportunities
LCR, Manchester City Council and Transport for Greater Manchester have formed the Mayfield Partnership and are now seeking an experienced, innovative and well-funded developer partner to acquire a 50% stake in a new joint venture partnership. This process is ongoing and will conclude shortly. There is an opportunity for a funding partner to provide debt and equity to help deliver the development and associated infrastructure.

If you have any further enquiries, please contact: invest@manchesterchinaforum.com
The largest purpose-built creative and digital hub in Europe is a joint venture between Peel Land and Property Group and Legal & General Capital.

MediaCityUK is a unique business location for a broad spectrum of media, digital and technology companies, whether in the creative and digital fields or those utilising digital and technology applications within their core operations.

Type
Mixed commercial, digital facilities and studios, retail and residential.

Sectors
Media, digital & creative, leisure & retail, and internet of things.

About the development
MediaCityUK is a £700m development which is the home to core departments of the BBC, together with ITV, dock10 TV studios and more than 200 other commercial enterprises – predominantly in leading-edge media, digital and technology sectors. Talent growth is delivered in partnership with a range of education and training providers, led by the University of Salford, a Future Skills Academy and a new University Technical College.

MediaCityUK has huge growth potential over the coming decades, driven by the shared vision of Peel and Legal & General Capital.

What’s On Offer?
Initial 15 hectares with a further 7 hectares available for development

Built space:
- 91,000 sq m offices
- 3,200 sq m retail
- 23,000 sq m studios
- 2,200 sq m leisure
- Hotel and residential

Future potential:
- 28,000 sq m offices
- 1,700 sq m retail
- 7,500 sq m leisure
- 1,800 apartments
- Additional land for development over 80 hectares

Investment Opportunities
To partner MediaCityUK in delivering one or more residential buildings for the private rented sector.

To partner MediaCityUK in delivering private for sale residential buildings.
NEW BAILEY

In partnership with Salford City Council, English Cities Fund (ECf) has developed a comprehensive masterplan for the entire 50 acre site including the incorporation of some fine listed buildings.

Type
Mixed-use offices, retail, leisure, hotel and residential.

About the Development
The key elements include Chapel Street - a new gateway to the city centre linking The University of Salford to Manchester’s Spinningfields district - and New Bailey, an exciting new extension to Manchester’s Central Business District.

Chapel Street
The revitalisation of the city of Salford has created a high quality environment for residential-led development, with a vibrant collection of shops, cafes and leisure opportunities at the heart of the Manchester City Region. New public squares and green spaces provide attractive vistas along Chapel Street.

New Bailey
Masterplanned to provide sustainable, high quality office development along with supporting retail, leisure and residential uses, New Bailey will be a high value, high density corporate district.

The first speculative building comprised an 8 storey building of 125,000 sq ft which successfully attracted Freshfields, the largest inward investor to the city for 10 years. Up to 34,000 sq ft is currently available.

In addition, a second speculative building is due to start on site Q4 2017 with completion Q4 2018. Two New Bailey Square will total 190,000 sq ft and will feature floors with balconies, along with a roof garden.

<table>
<thead>
<tr>
<th>What’s On Offer?</th>
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<tbody>
<tr>
<td>A total of 20 hectares (50 acres) for development.</td>
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<tr>
<td>Up to 800,000 sq ft of offices and complimentary retail and leisure.</td>
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<tr>
<td>850 new residential units.</td>
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<td>350 hotel bedrooms.</td>
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<tr>
<th>Investment Opportunities</th>
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<tr>
<td>To partner ECf in the delivery of future phases of the scheme.</td>
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<tr>
<td>To forward fund and own Private Rented Sector (PRS) residential and Grade A office buildings.</td>
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NOMA is a 20 acre neighbourhood in Manchester’s city centre, creating 4 million sq ft of new homes, offices, hotels, retail and leisure space developed around vibrant urban space and public realm.

Type
Mixed-use development of offices, residential, hotels, leisure and retail.

About the Development
Driven by the joint venture partnership of The Co-op and Hermes Investment Management, NOMA has delivered the world’s most sustainable office building 1 Angel Square, Manchester’s newest public square Sadler’s Yard and road and connectivity improvements. It’s also next to Manchester Victoria, a major transport interchange and adjacent to Manchester’s new cross-city tram route.

NOMA is home to The Federation, an exciting new initiative creating an open community of digital and creative businesses. It also boasts The Pilcrow, a pub built on site by the Manchester community themselves and Plant, an open public design studio offering a host of activities and events.

2018 will see the completion of Hanover – a major redevelopment of an exceptional and beautiful Grade A office building with retail and leisure space. NOMA also has planning permission and is looking for pre-lets for 2 and 3 Angel Square, 400,000 sq ft of new build office space.

Also on site is Moda Living’s Angel Gardens Private Rented Sector scheme creating 458 1, 2 and 3 bedroom apartments. Due to complete January 2019. Also scheduled to start on site in 2018 is the Far East Consortium Meadowside residential scheme delivering more than 700 new apartments and townhouses for sale around Angel Meadow Park.

What’s On Offer?

20 acre city centre mixed use neighbourhood.
2 million sq ft of new and refurbished office space.
400,000 sq ft of retail and leisure space.
1,158 new homes.
4 acres of public realm and event space.
Great connectivity.

Investment Opportunities

2 & 3 Angel Square are part of the next phase of new build development at NOMA. Planning consent has been awarded to provide 400,000 sq ft of Grade A best in class office space.

Dantzic forms part of NOMA’s character workspace offer and is currently under refurbishment to be delivered in Q3 2018. Once complete the building will provide stripped back contemporary workspace totalling 55,000 sq ft.
**OCEAN GATEWAY**

Ocean Gateway – more than 50 projects over 50 years with £50 billion of investment – is The Peel Group’s vision for the renaissance of the strategic corridor encompassing Manchester, Liverpool and adjacent areas within Cheshire and Warrington. The focus is on the regeneration of land and assets fronting the Manchester Ship Canal and the River Mersey.

Ocean Gateway projects embrace ports; logistics; retail and leisure; residential; commercial development; media infrastructure and renewable energy. Signature schemes include Liverpool Waters; Liverpool2; Wirral Waters; MediaCityUK, Manchester; Port Salford; Liverpool John Lennon Airport and the planned expansion of Scout Moor wind farm in Lancashire.

**Type**
Urban regeneration, warehousing, real estate, renewable energy and transport.

**Sectors**
Digital, creative and media, energy and environment, logistics, sport, retail and leisure.

**About the development**
Signature development schemes include MediaCityUK; the delivery of new facilities at Port Salford; and further investment in the expansion of Scout Moor Wind Farm. In addition, Liverpool2 is a new £300m deep water container terminal at the Port of Liverpool – a key gateway for the UK to markets including China and the Far East.

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What’s On Offer?

50 projects taking place over 50 years with £50 billion of investment.

An internationally significant programme of private sector investment in transport and logistics; communities and regeneration and sustainable resources.

Regional Superport: The Ports of Liverpool and Manchester linked by new ports’ investment in Salford, Ince, Bridgewater and Warrington.

Renewables: investment in sustainable energy provision focused on low carbon electricity generation.
ST JOHN’S

St John’s will create an entirely new neighbourhood in Manchester, located on the former ITV Granada Studios site.

The vision is to create a multi-use city centre destination for culture, enterprise and living. St John’s will be a place to live, work and play; a place which respects its heritage; and a community that will help Manchester elevate its position further as a leading UK and international city.

Type
Mixed-use residential, leisure and commercial development, building on the area’s rich heritage, history and character.

Sectors
Mixed-use.

About the development
St John’s is a new mixed-use community at the centre of Manchester. With a masterplan that includes over 1,400 residential units, a new world-class cultural venue, innovative workspace and a rich diversity of retail and leisure aimed at independent and creative enterprises, the site is set to become a ‘best in class’ artisan neighbourhood.

The 8-hectare site is strategically located between the Castlefield district and Spinningfields business quarter and is surrounded by heritage assets such as The Museum of Science and Industry and the buildings within the established St John Street district.

The development is a private-public sector partnership between Allied London and Manchester City Council to allow the comprehensive redevelopment of this strategic site that will continue to position Manchester as a vibrant and dynamic place to live, work, play and dwell.

What’s On Offer?

- 8 hectares.
- 260,000 sq m of potential mixed-use development.
- Four residential towers.
- 1,400 new apartments, a mixture of low rise villages and sky living.
- Three hotels: an events hotel, apartment hotel and 180 hotel suites.
- Major government-funded cultural venue.

Investment Opportunities

To partner Allied London to deliver one or more residential buildings for the Private Rented Sector (PRS).

To form a joint venture with Allied London to deliver St John’s place in its entirety in partnership under a variety of potential structures (Residential JV, commercial JV or mix thereof).

To invest in the land, deliver (or contract Allied London to deliver) the consented masterplan and own the completed development.

St John’s will create an entirely new neighbourhood in Manchester, located on the former ITV Granada Studios site.
ST JOHN’S PLACE

St John’s Place is the first phase of the St John’s masterplan. Situated on a key entrance into Manchester city centre, and the new St John’s neighbourhood, St John’s Place offers the most exciting sky and lateral living residential development opportunity to come to the Manchester market.

Type
Mixed-use residential, hotel, retail, leisure and offices.

Sectors
Residential, commercial, retail and leisure.

About the development
St John’s Place will be a new destination comprising a cluster of four impressive mixed-use buildings. The largest of these will be a new 50-storey landmark tower of approximately 280 residential apartments and 180 hotel suites set within its own garden.

Alongside the residential tower will be an apartment hotel with approximately 150 bedrooms and two residential buildings that face onto the River Irwell and Quay Street, both with retail and leisure space at ground level fronting the River Irwell.

The development forms part of the wider St John’s masterplan consisting of:
* The Villages – a series of low-rise buildings containing residential apartments integrated with retail and workspace offerings.
* The refurbishment of the Bonded Warehouse as a new multi-use creative and enterprise building.
* The conversion of the former ITV headquarters building and four attached television studios into an event hotel called ‘Manchester Grande’.
* The Factory – a major new government-funded culture and entertainment venue.

What’s On Offer?

1 hectare gateway development site.
Iconic 50-storey landmark tower.
280 new residential units.
180 hotel suites.
150-bed apartment-hotel.
New riverside leisure and retail space.

Investment Opportunities

To partner Allied London to deliver one or more residential buildings for the Private Rented Sector (PRS).

To form a joint venture with Allied London to deliver St John’s place in its entirety in partnership under a variety of potential structures (Residential JV, commercial JV or mix thereof).

To invest in the land, deliver (or contract Allied London to deliver) the consented masterplan and own the completed development.
Stockport Exchange is a new commercial office quarter and acts as the gateway to the town, boosting its position as a business location.

**Type**  
Mixed-use.

**Sectors**  
Professional and business services, retail and leisure.

**About the development**  
Stockport Exchange is adjacent to a mainline railway station with services to London enabling access to the capital in under two hours. The scheme has been masterplanned to create a thriving commercial business district set around new public space and amenities including a hotel, cafes, restaurants and leisure centre.

Combining high quality office space with a 115-bed Holiday Inn Express®, excellent retail and leisure facilities as well as car parking, the mixed-use destination will create a thriving commercial district set around an attractive public square.

The first phase of offices, comprising 45,000 sq ft was completed in 2016 and fully let within 6 months. Work has commenced on phase 3, involving 2 new offices of 60,000 sq ft and 40,000 sq ft.

The Council is supporting the town’s development as a commercial centre and together with its partners is investing £1 billion over the next five years into a range of projects, such as Stockport Exchange, that will see Stockport build on its strengths and become an even better place to live, work and visit.

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**What’s On Offer?**

- 375,000 sq ft of Grade A BREEAM excellent office space for regional and national headquarters.
- 115 bed Holiday Inn Express®.
- High quality public space.
- 1,000 space multi-storey car park.

**Investment Opportunities**

The Council is actively working with partner organisations to support international business enquiries and there is the potential for investors to access funding to help with recruitment and training.

The Council is interested in considering investment opportunities for existing and future phases of the scheme.
TRINITY ISLAND

Trinity Islands is the creation of Manchester’s first vertical village consisting of 1,200 homes within six elegant interlink residential towers. The towers sit on podiums that have been designed as landscaped fields, containing parking and other amenities. The development will provide smart, contemporary community living within one structure.

Type
Mixed-use development comprising residential, retail, leisure and commercial.

Sectors
Residential, commercial, retail and leisure.

About the development
Trinity Islands is the creation of Manchester’s first vertical village consisting of 1,200 homes within five elegant residential towers. The towers sit on podiums that have been designed as landscaped fields, containing parking and other amenities. The development will provide smart, contemporary community living within one community.

Built on a site totalling 2 hectares, Trinity Islands will incorporate places to live, shop, work, play and eat as well as a variety of community amenities and green outdoor space. All amenities and residences have been designed to encourage a genuine neighbourhood feel and a sense of community in spaces where residents can dwell, relax and socialise.

The 134,000 sq m development will consist of 1,200 homes within six interconnecting towers across both sites, with ground floor uses being predominantly for residents including storage, cycle sheds, convenience shopping, showrooms and restaurants fronting the river. There will also be a school of over 3,000 sq m included on the scheme.

What’s On Offer?
- Total of 134,000 sq m over two sites.
- 1,200 homes.
- Five elegant towers between 25 to 40 storeys in height.
- One community with places to live, shop, work, play and eat.
- First vertical village of its kind in Manchester.

Investment Opportunities
- To partner Allied London to deliver one or more residential buildings for the Private Rented Sector (PRS).
- To form a joint venture with Allied London to deliver Trinity Islands in its entirety in partnership under a variety of potential structures (Residential JV, Commercial JV or mix thereof).
- To invest in the land, deliver (or contract Allied London to deliver) the consented masterplan and own the completed development.

if you have any further enquiries, please contact: invest@manchesterchinaforum.com
UX MANCHESTER

UX Manchester is located at a strategic point in the city, adjacent to Victoria Station, where occupiers can create, work, and unwind, and easily access the other benefits of city centre living. This new scheme will provide workspace, quality amenities and high quality apartments that will provide the full User Experience within a vibrant new Manchester district.

Type
Residential, commercial and retail.

About the Development
UX Manchester is a mixed-use scheme with the potential to deliver 1,000 residential units designed to attract city workers looking for a lively and connected community.

As the Former Boddingtons site is a recognised area with significant opportunity for development, a Strategic Regeneration Framework has been produced and submitted to Manchester City Council.

UX Manchester has outlined plans to deliver 200,000 sq ft of office accommodation across the site. It is envisaged that the development will provide a variety of space, from large office floorplates to smaller suites to suit both small and large scale businesses.

UX Manchester will be able to provide a number of bars and restaurants along a boulevard in addition to a new and existing hotel, while the retail options available within a mile radius of the development range from high street brands at the Arndale Centre to the designers and boutiques available at The Shambles, King Street and Spinningfields.

What's On Offer?

The capacity studies undertaken revealed that the site has potential to deliver approximately:
• 1,000 residential units
• 200,000 sq ft offices
• 80,000 sq ft commercial mixed use
• 272 bed hotel
• 622 parking spaces

Investment Opportunities

Manchester-based property company Realty Estates, as landowner, is seeking a partner to help deliver the ambitious plans proposed for the site. The partner would be required to invest alongside Realty Estates, and share risk in bringing forward the UX Manchester scheme.

Realty Estates

Invest@manchesterchinaforum.com